



Hiwin Technologies Corp.

2018 Q1 Investor Conference

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Senior Vice President
May 10, 2018



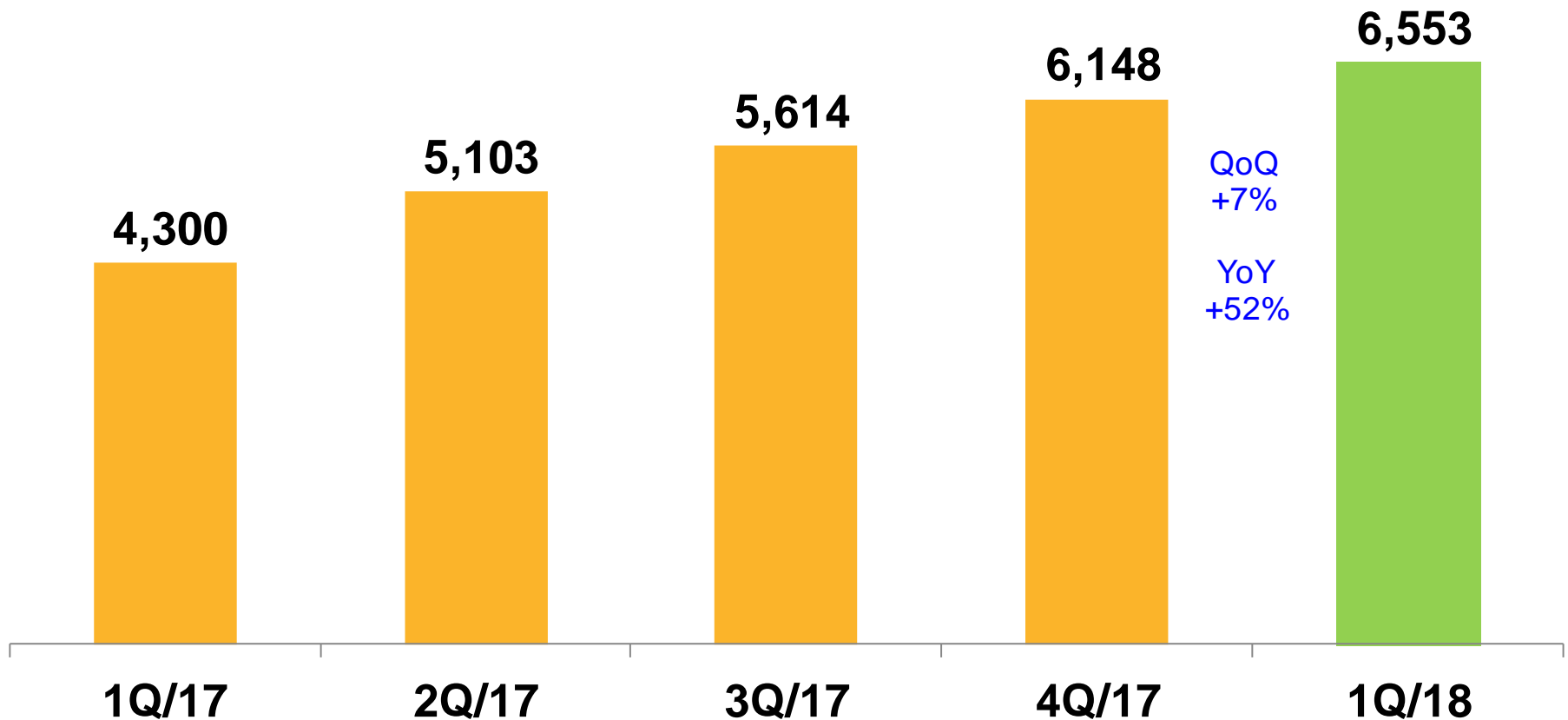
Agenda

1. Management Performance
2. Honors and Awards

1. Management Performance (1/11)

● Sales

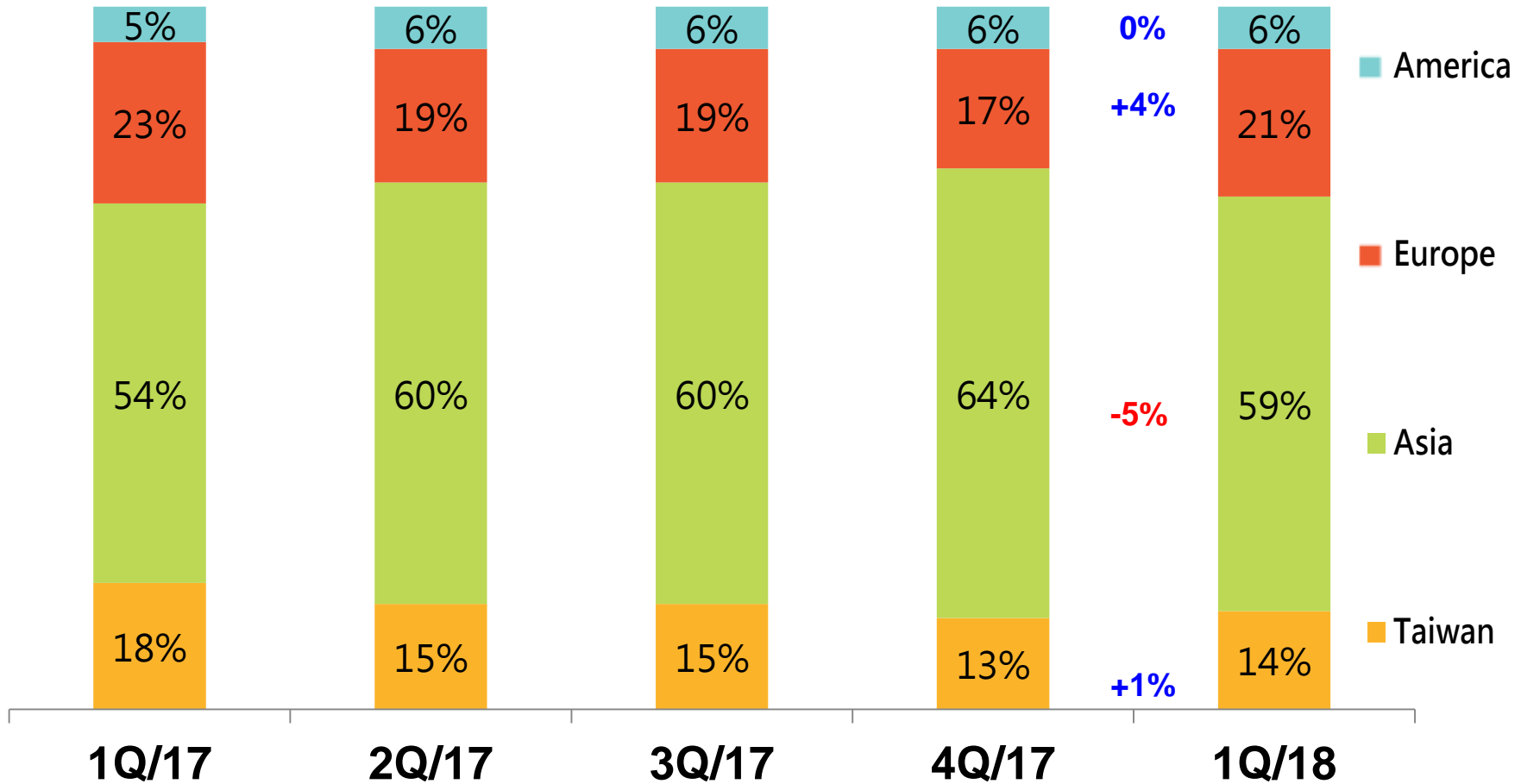
Unit: NT\$ million



1. Management Performance (2/11)

● Sales by Regions

Unit: %

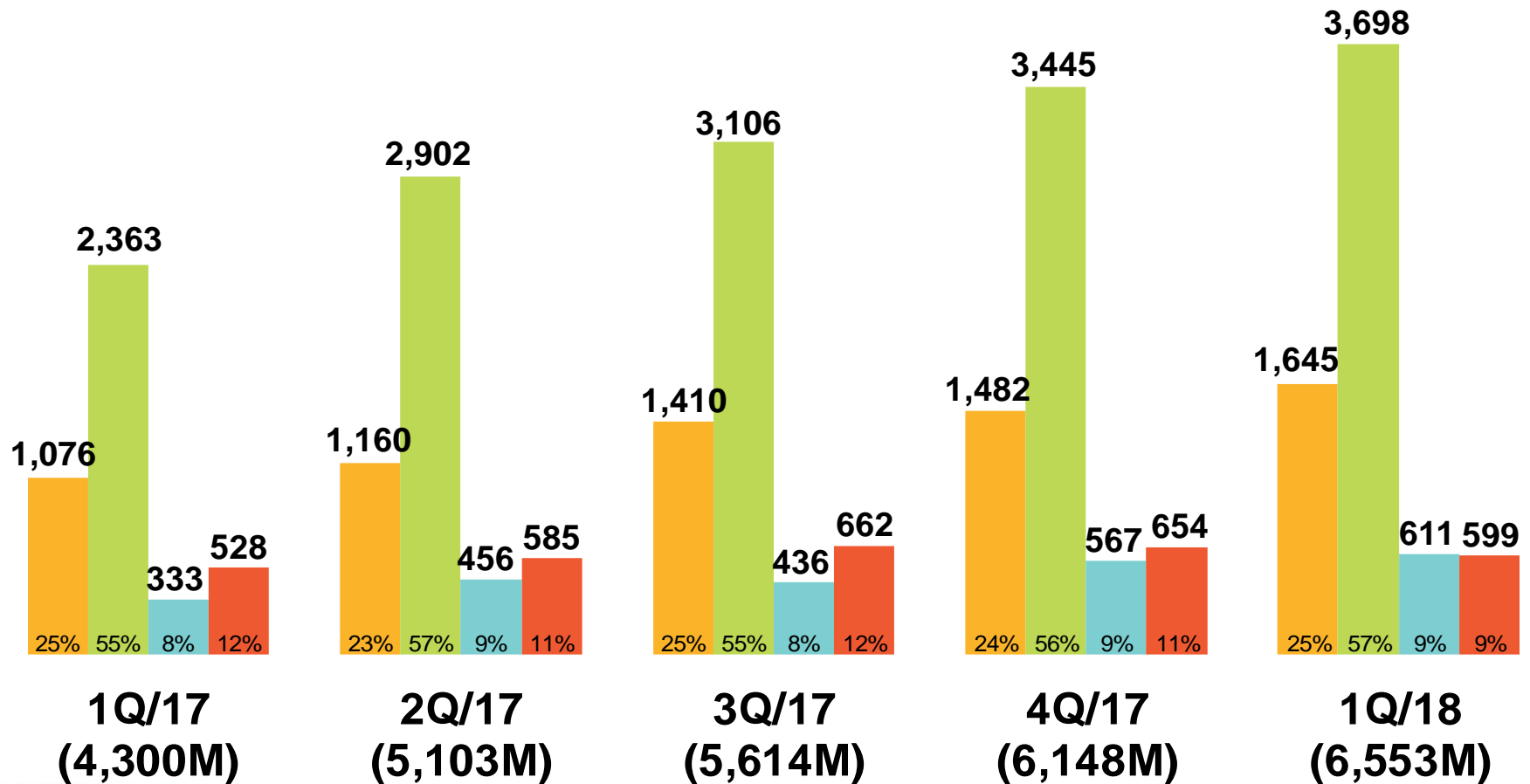


1. Management Performance (3/11)

● Sales by Products

Unit: NT\$ million

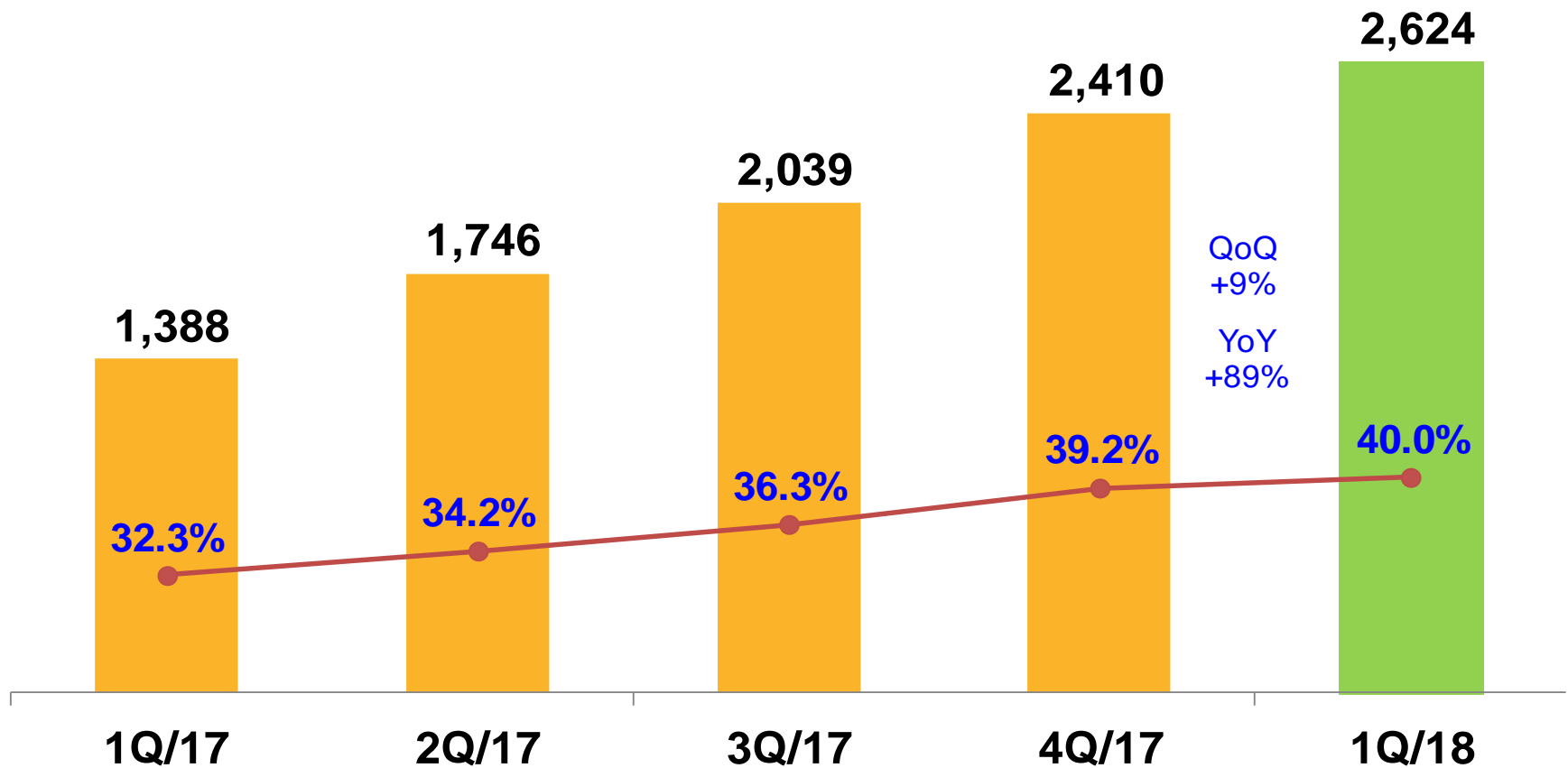
■ Ballscrew ■ Linear Guideway ■ Industrial Robot ■ Others



1. Management Performance (4/11)

● Gross Profit

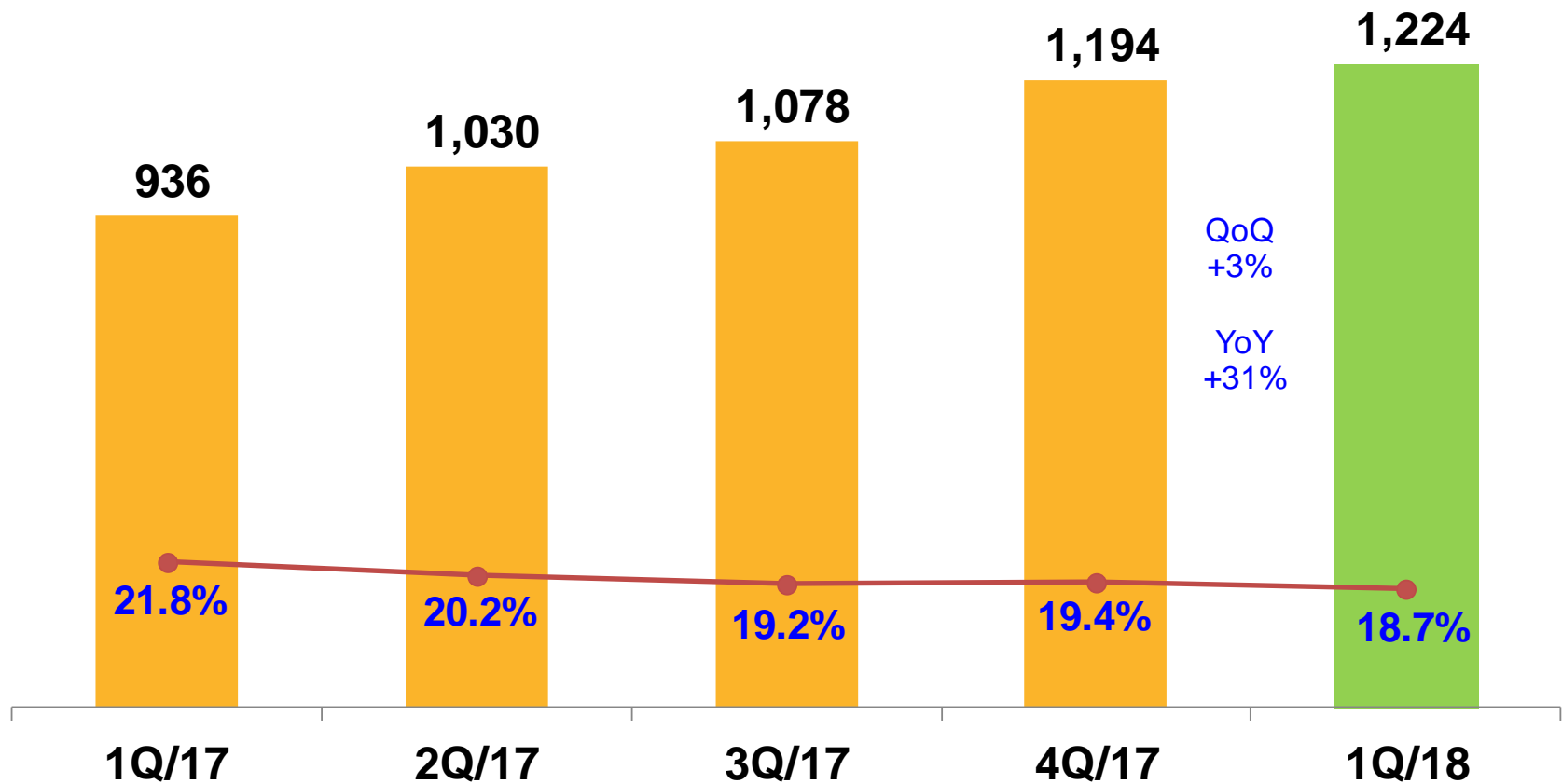
Unit: NT\$ million; % of Sales



1. Management Performance (5/11)

● Operating Expenses

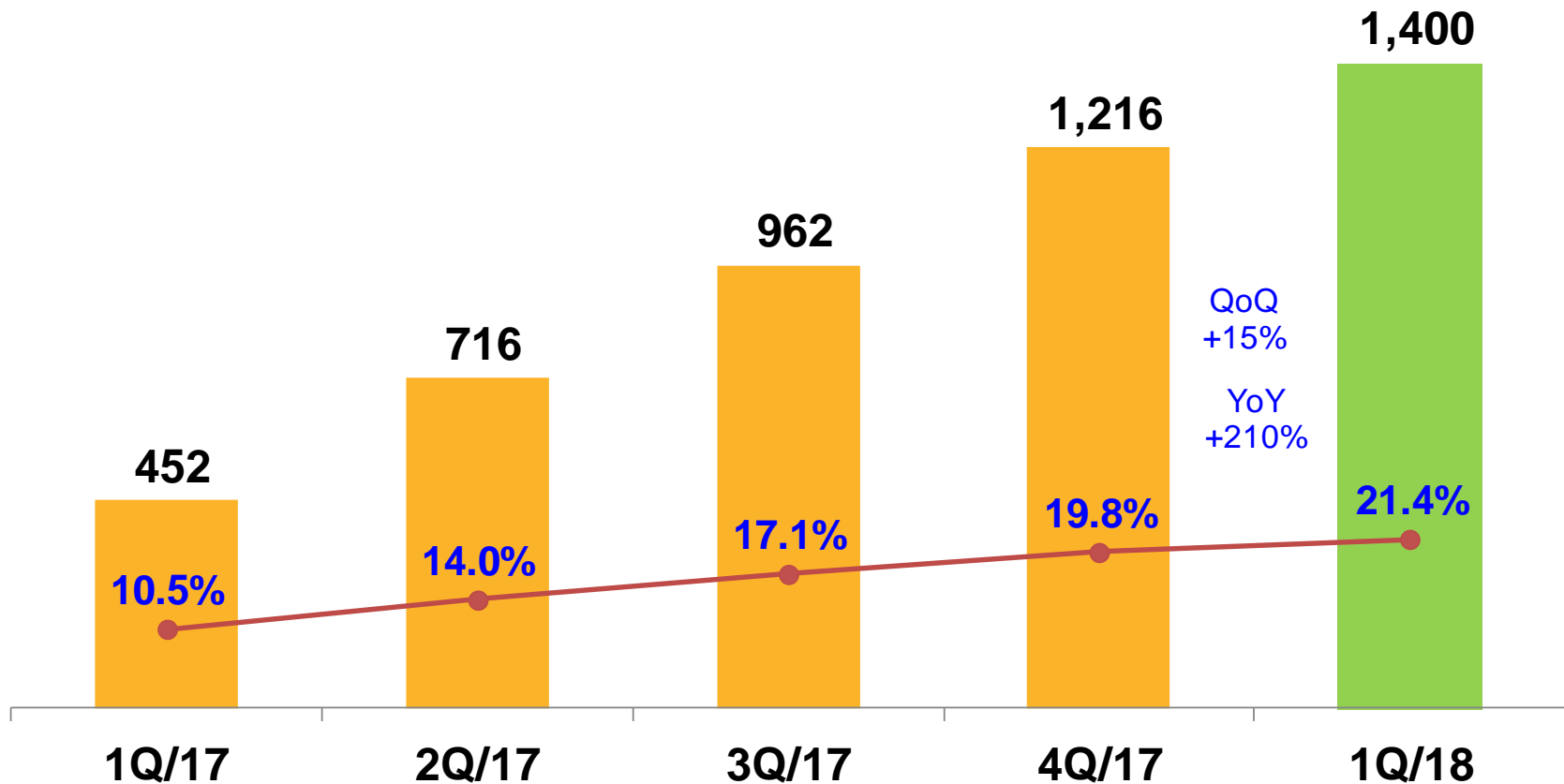
Unit: NT\$ million; % of Sales



1. Management Performance (6/11)

● Operating Profit

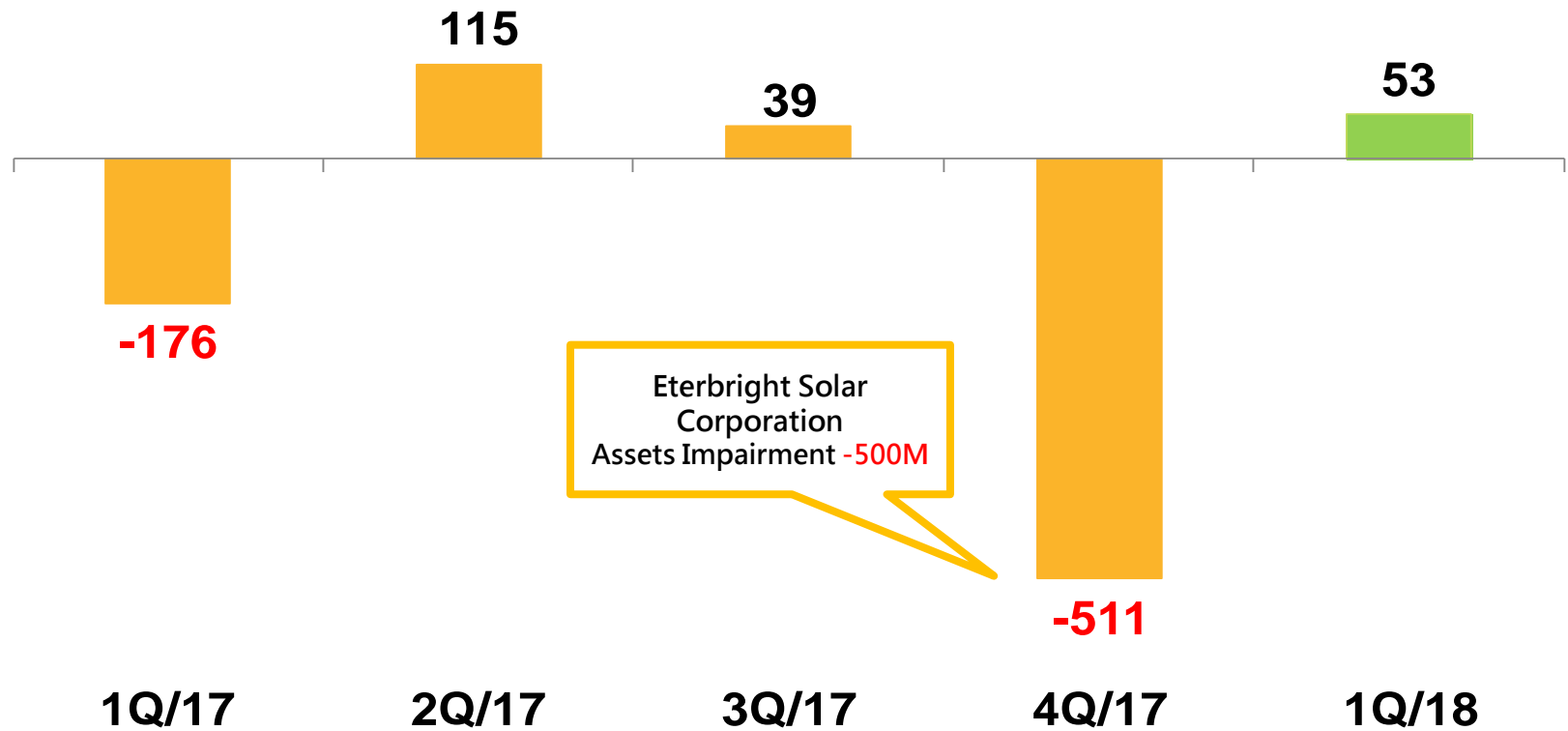
Unit: NT\$ million; % of Sales



1. Management Performance (7/11)

● Non-operating Gain (Loss)

Unit: NT\$ million



Eterbright Solar Corporation
Assets Impairment -500M

-511

1Q/17

2Q/17

3Q/17

4Q/17

1Q/18

FX Gain(Loss) -189

131

76

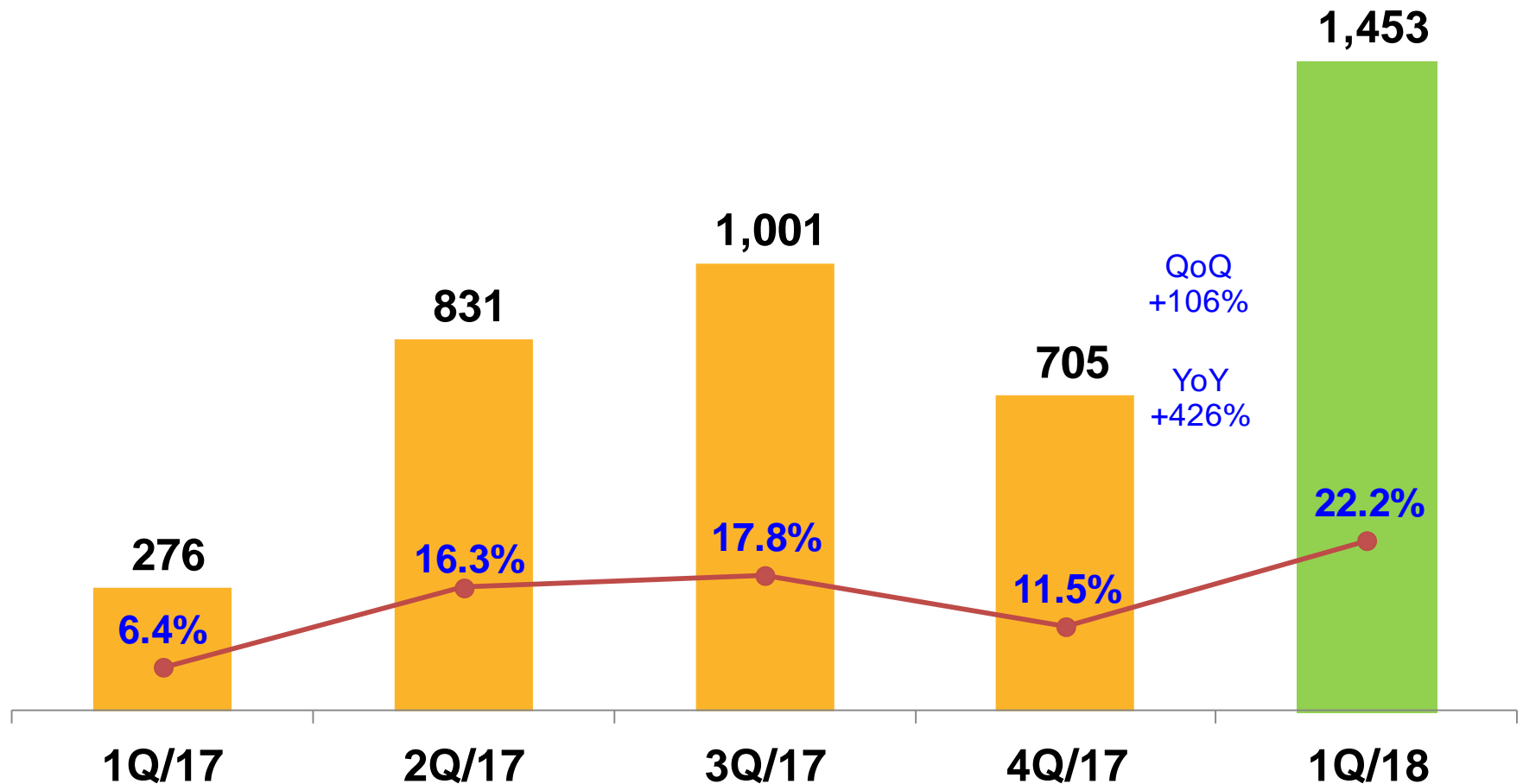
11

84

1. Management Performance (8/11)

● Net Income Before Tax

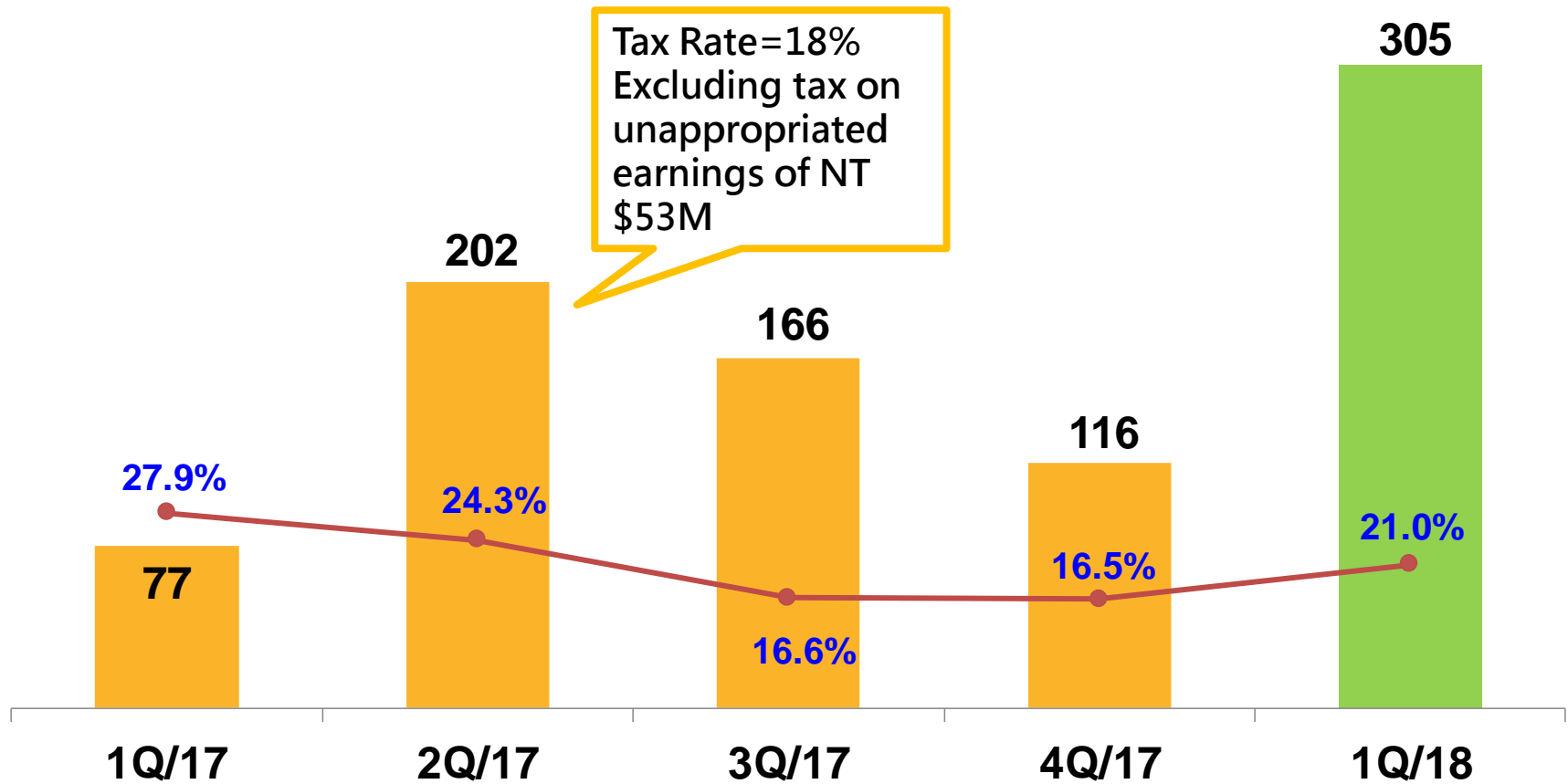
Unit: NT\$ million; % of Sales



1. Management Performance (9/11)

● Tax & Effective Tax Rate

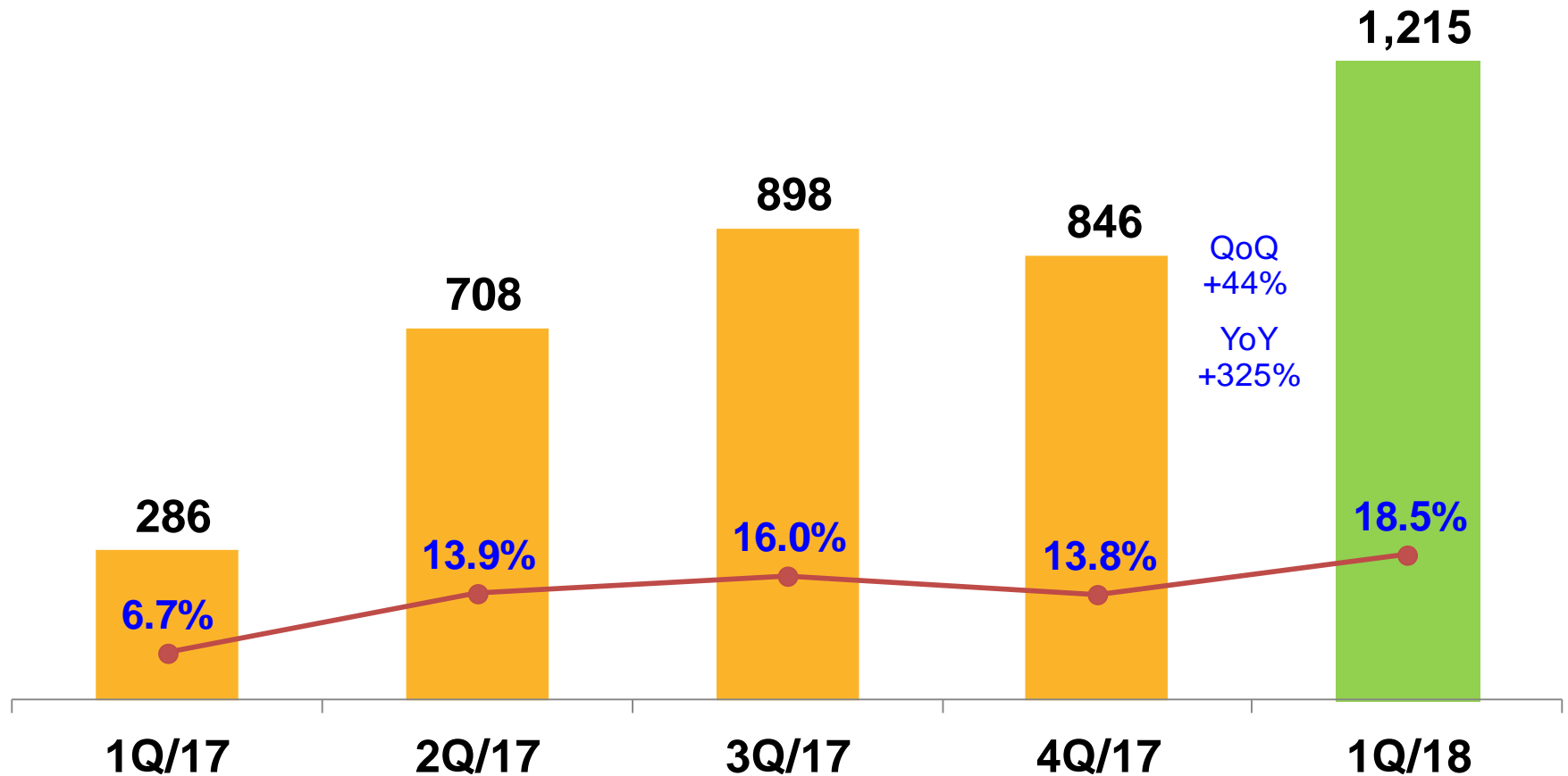
Unit: NT\$ million



1. Management Performance (10/11)

● Net Income After Tax

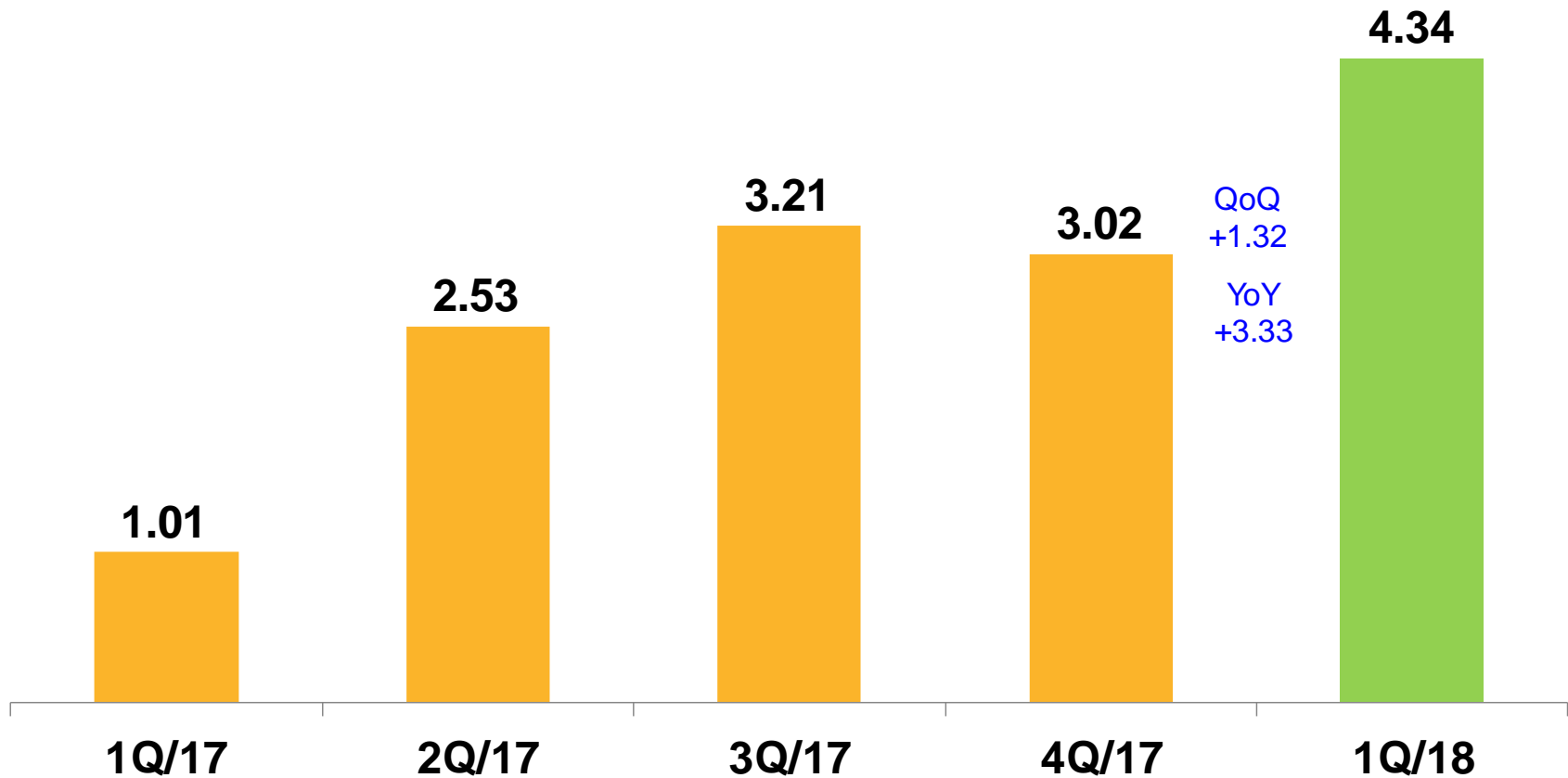
Unit: NT\$ million; % of Sales
(Belongs to Hiwin TW)



1. Management Performance (11/11)

● EPS

Unit: NT\$ dollar



2. Honor & Award (1/3)

- HIWIN cooperate with Mitsubishi Electric.
- HIWIN promote the integration plan of factory automation.



2. Honor & Award (2/3)

- The 14th HIWIN Thesis Award



2. Honor & Award (3/3)

- HIWIN won the 4rd Corporate Governance Evaluation Indicators by TWSE and among top 5% for three consecutive years.





Thank You

