



上銀科技股份有限公司

2019年第 2 季 法人說明會

報告人：江賀笙資深經理

August 7, 2019



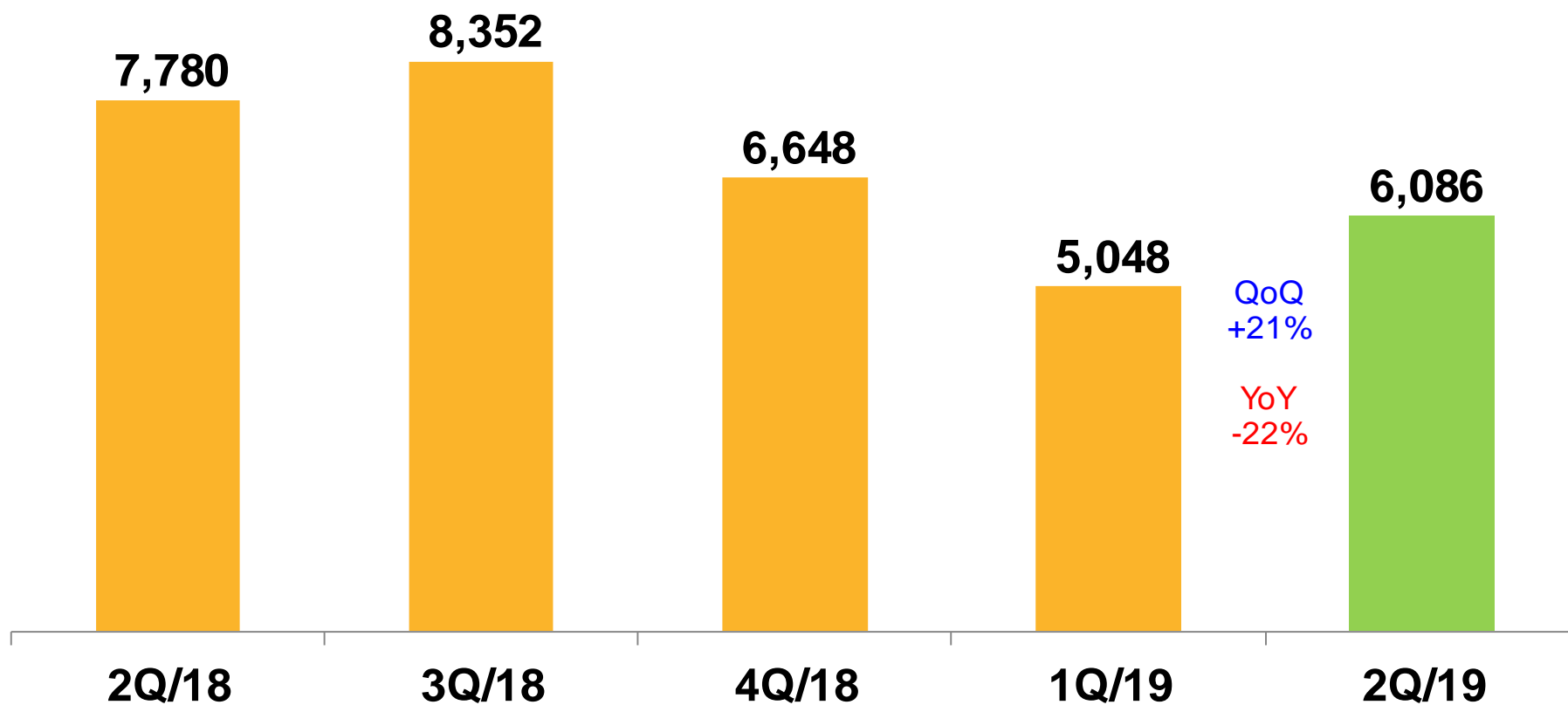
主要內容

- 一、營運狀況
- 二、榮耀與肯定

一、營運狀況 (1/11)

● 營業收入

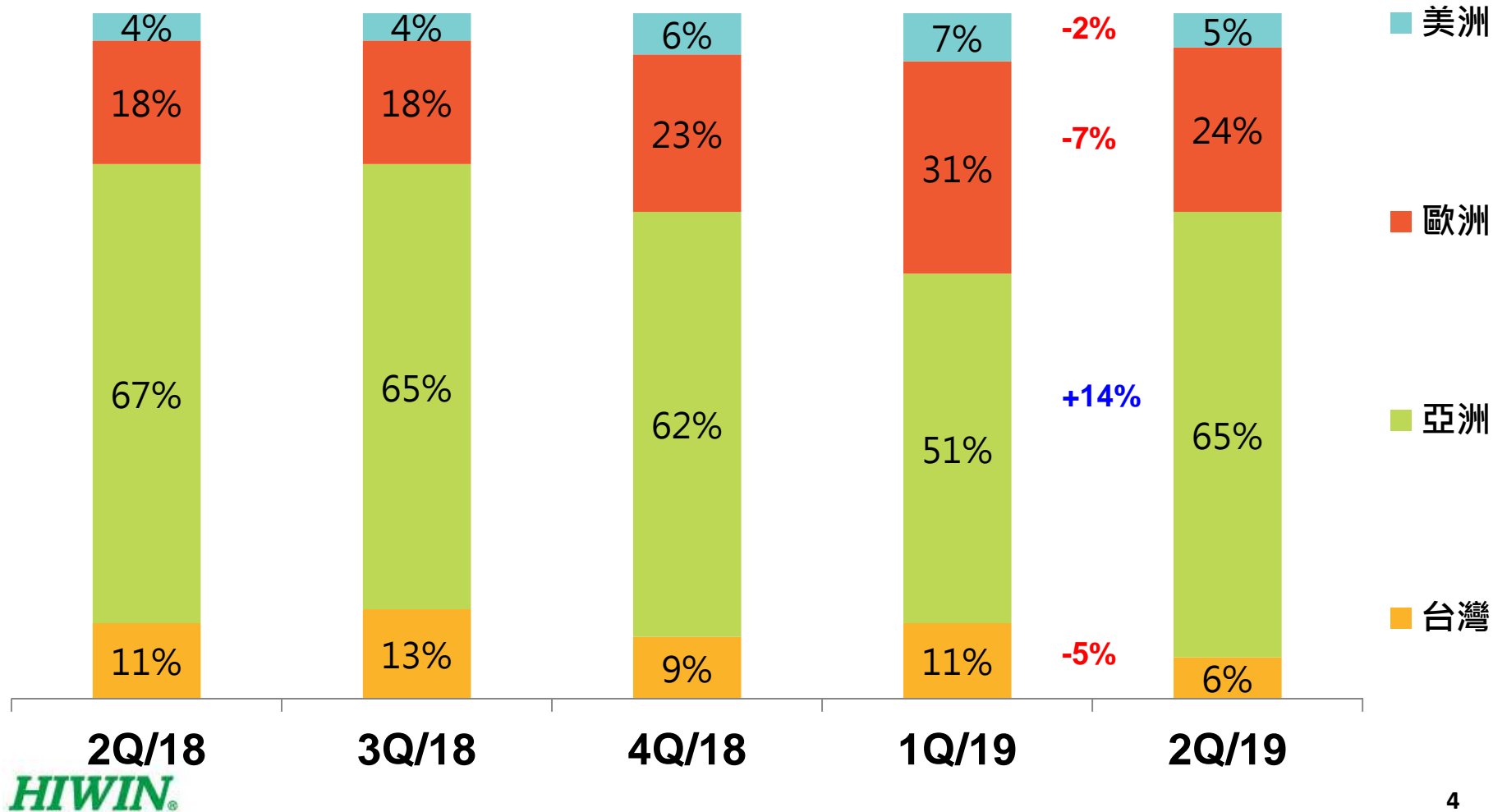
Unit: NT\$ million



一、營運狀況 (2/11)

● 區域別營收

Unit: %

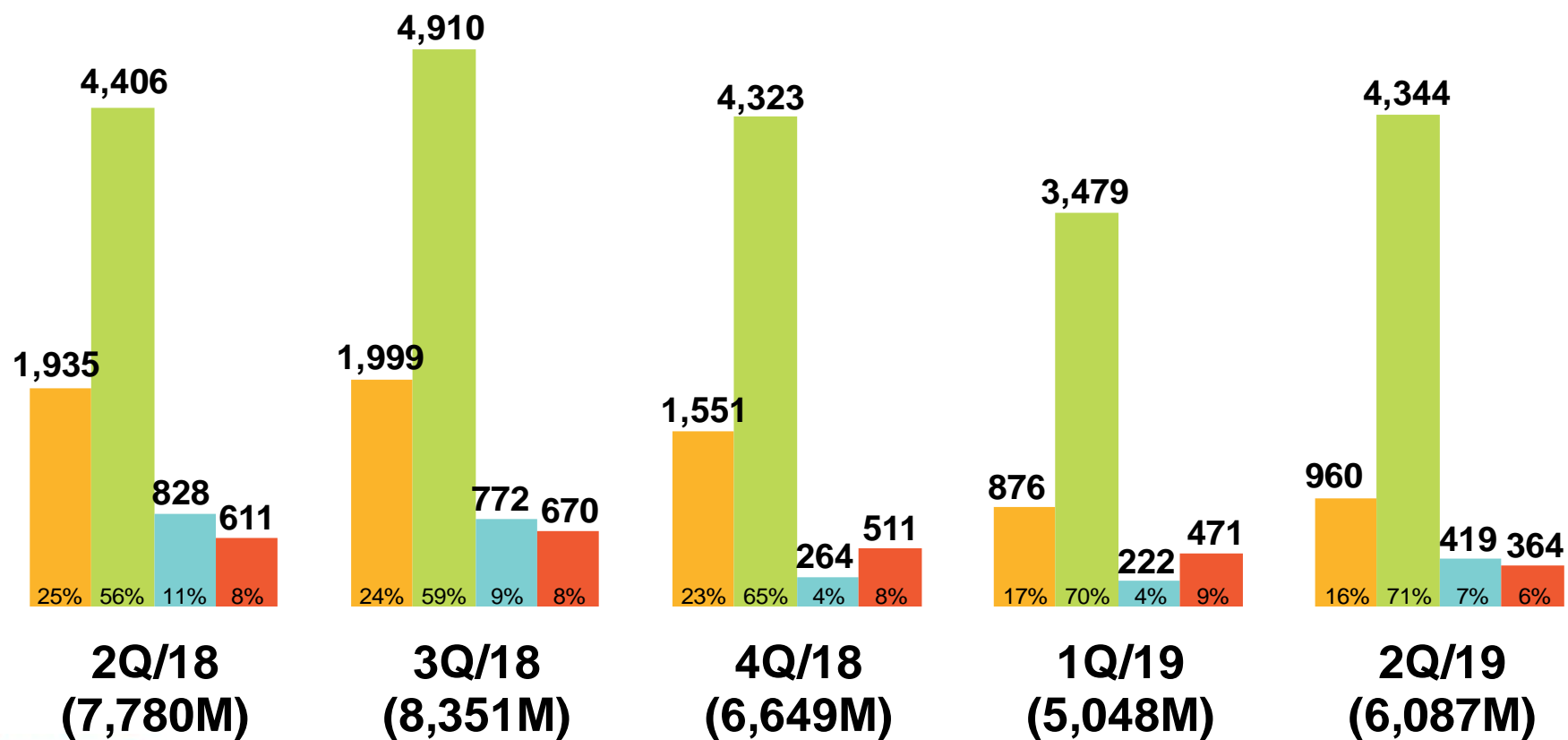


一、營運狀況 (3/11)

● 產品別營收

Unit: NT\$ million

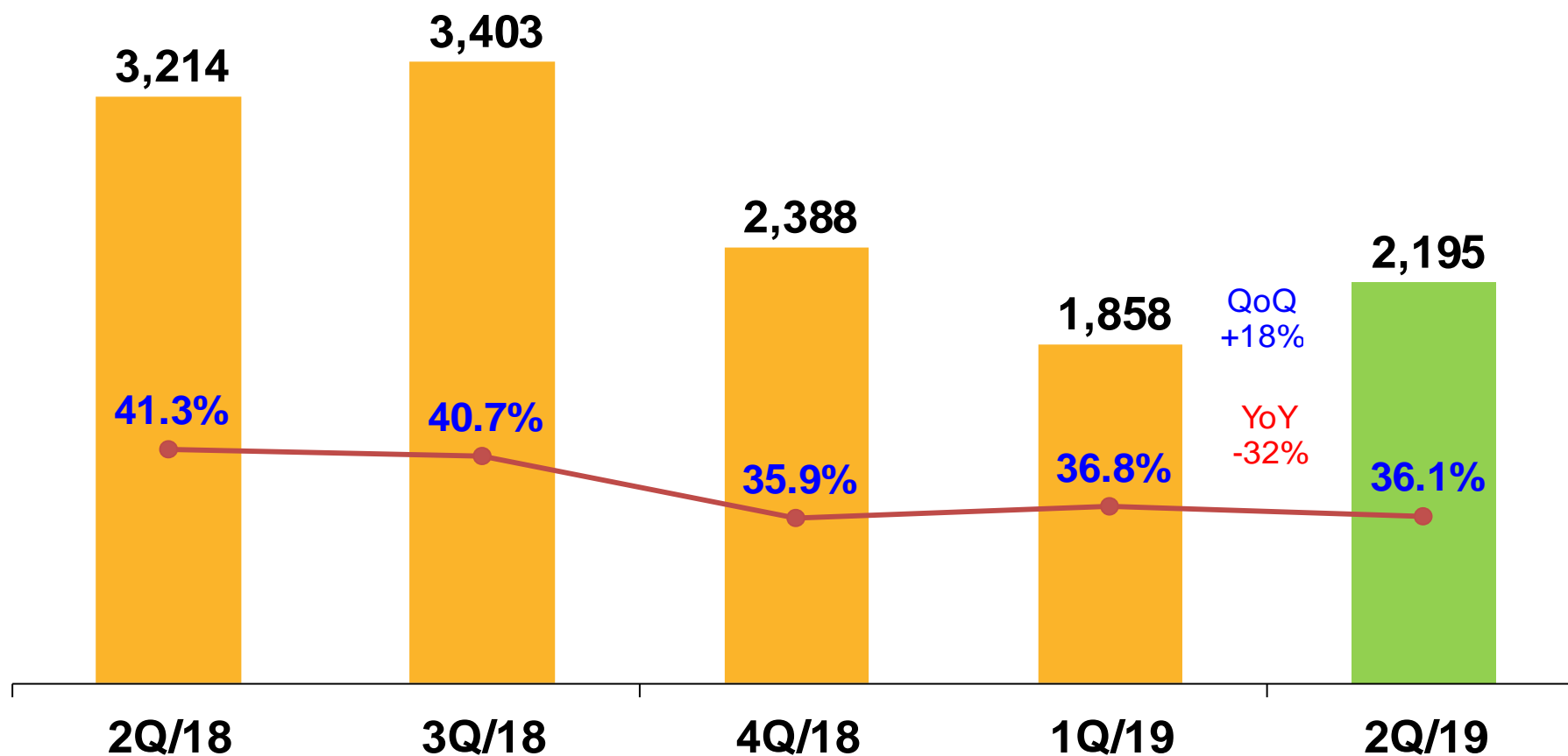
■ 滾珠螺桿 ■ 線性滑軌 ■ 工業機器人 ■ 其他



一、營運狀況 (4/11)

● 營業毛利

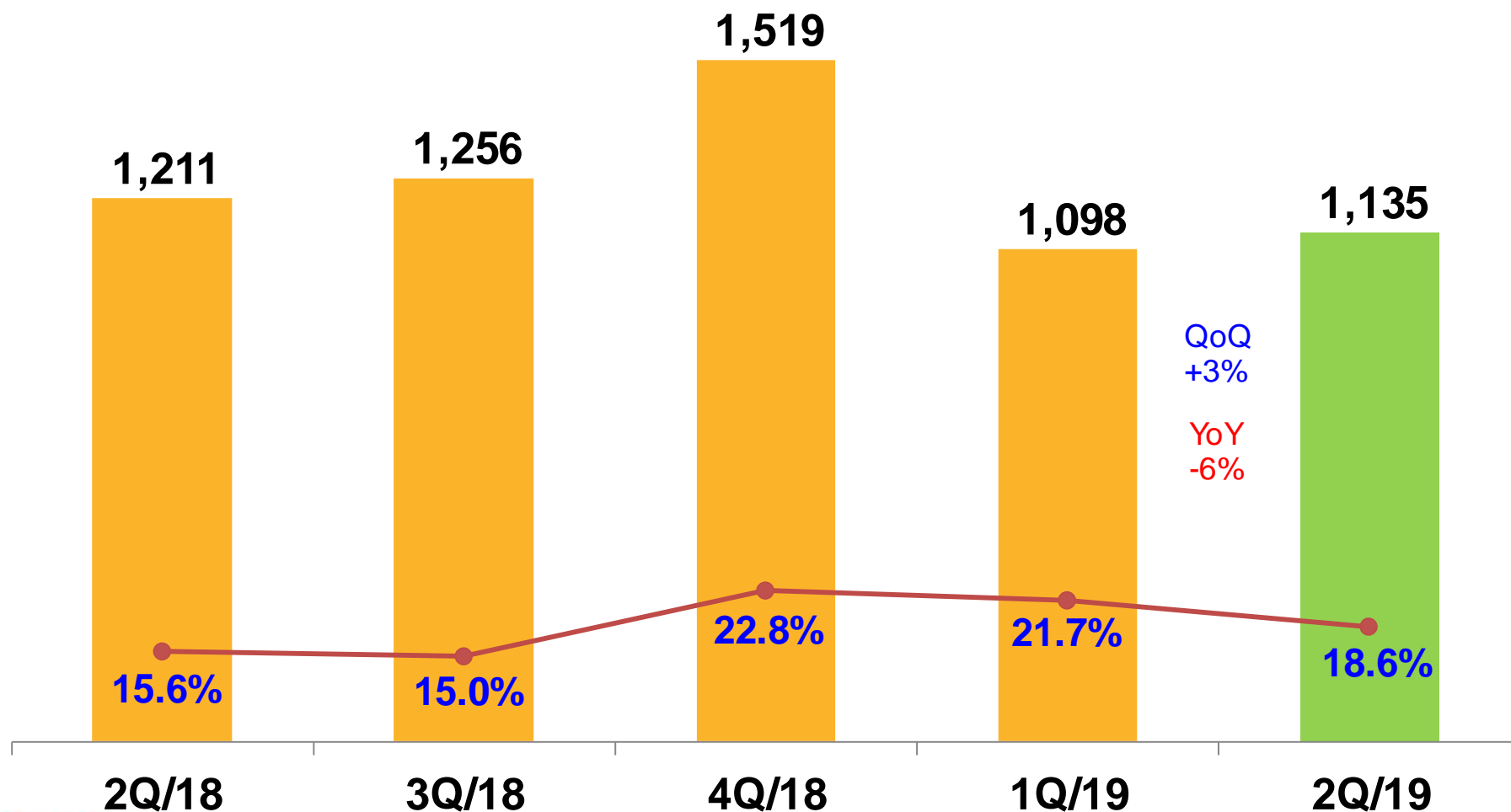
Unit: NT\$ million; % of Sales



一、營運狀況 (5/11)

● 營業費用

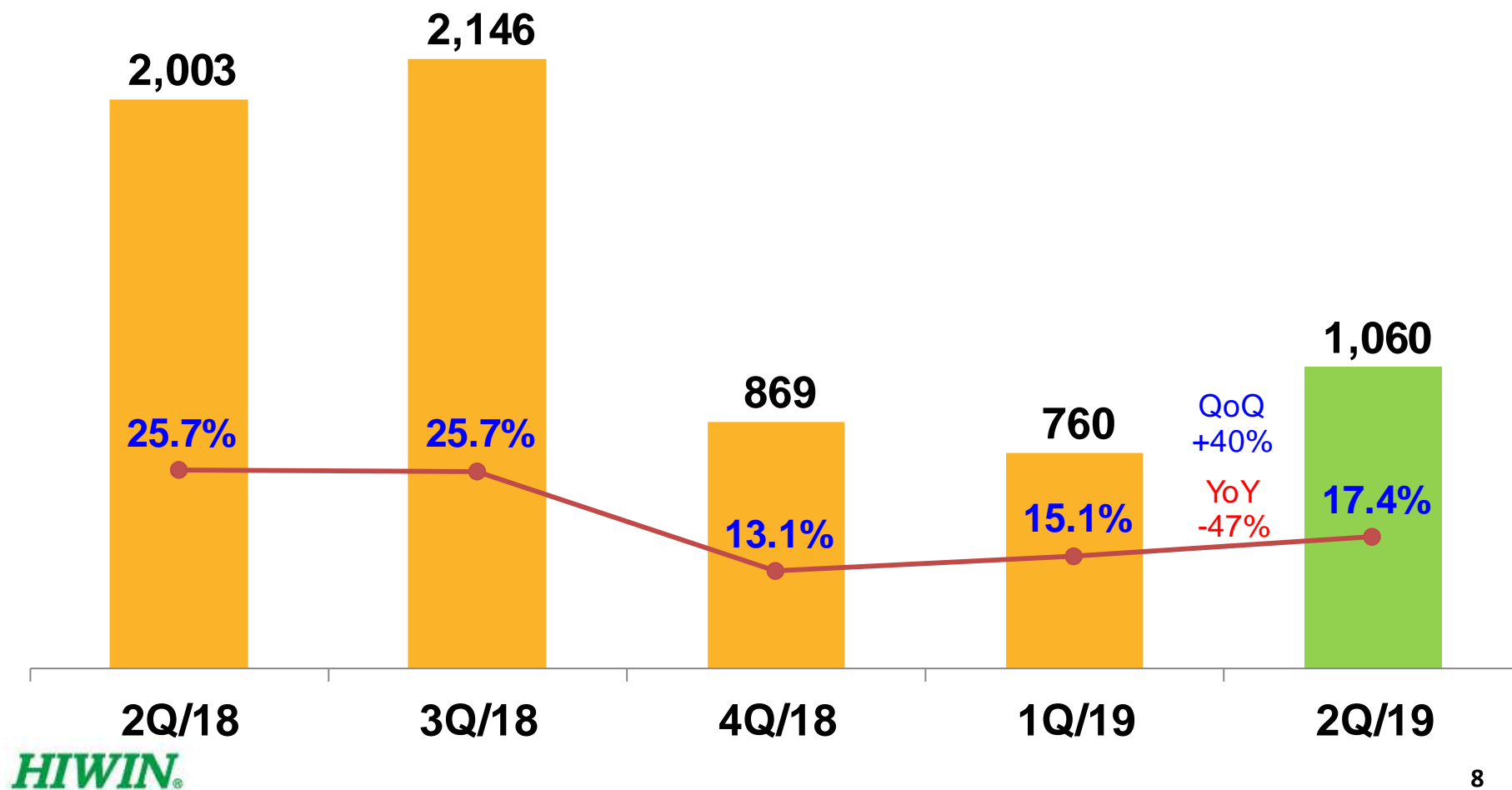
Unit: NT\$ million; % of Sales



一、營運狀況 (6/11)

● 營業淨利

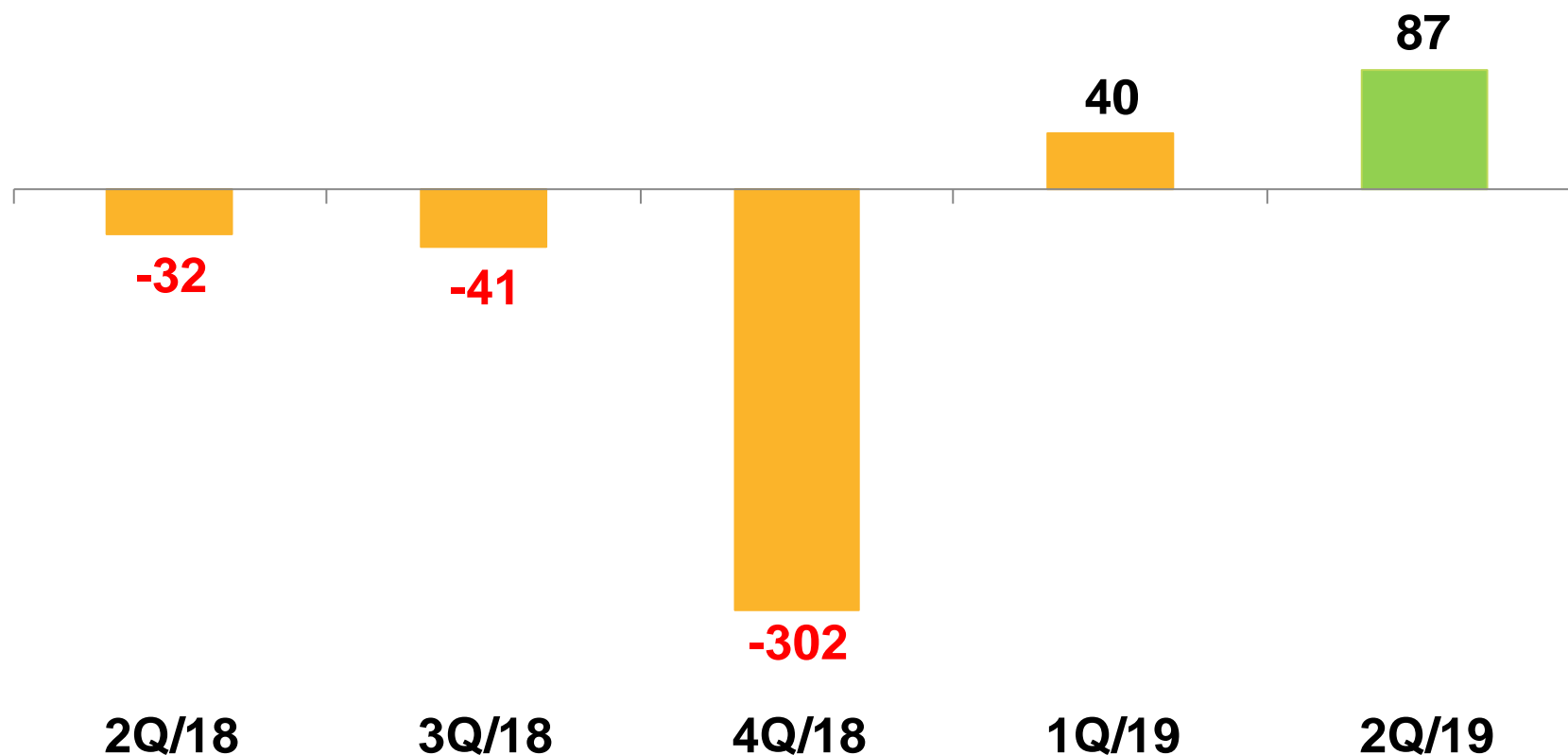
Unit: NT\$ million; % of Sales



一、營運狀況 (7/11)

● 業外收(支)

Unit: NT\$ million



匯兌(損)益

-19

-92

66

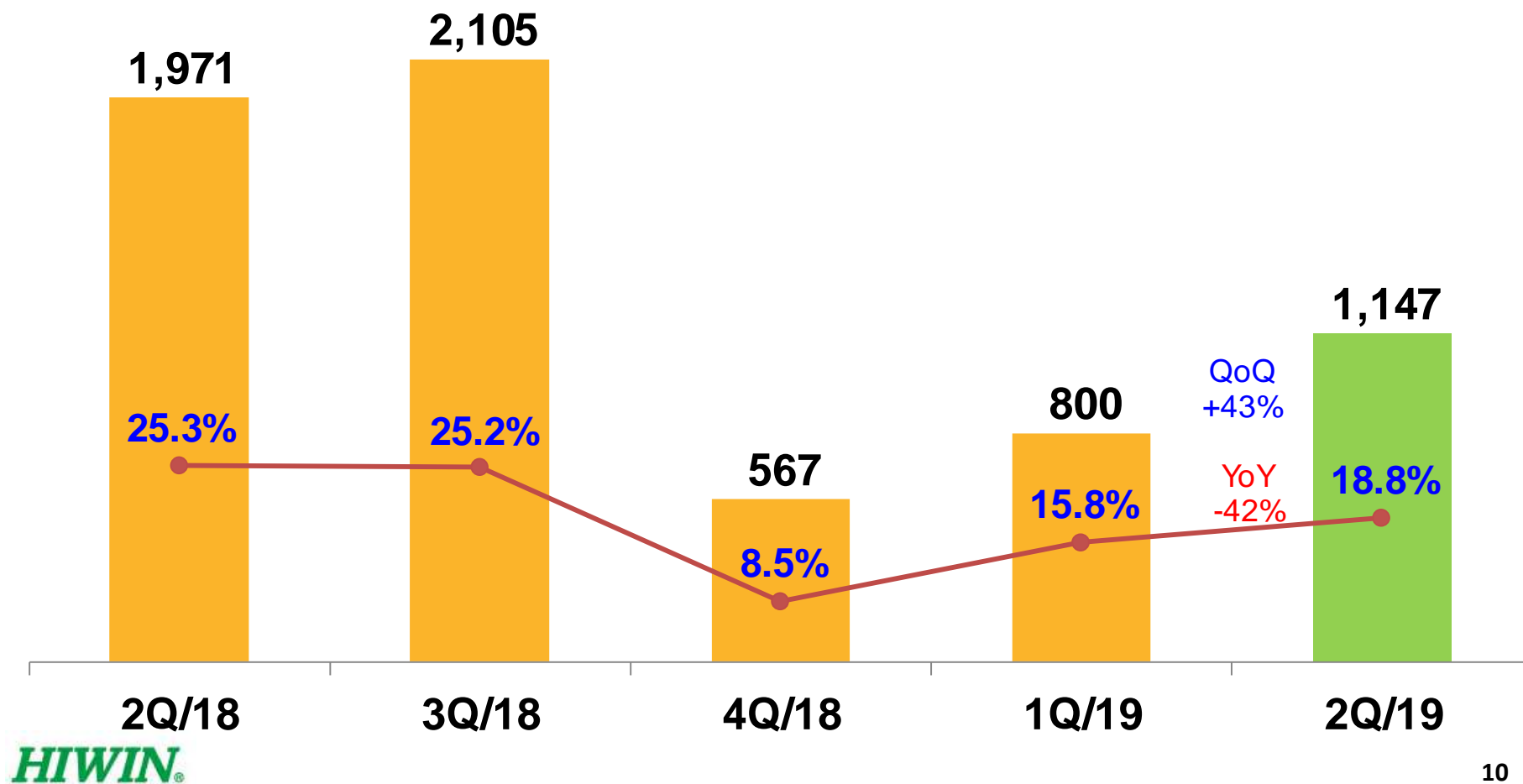
67

24

一、營運狀況 (8/11)

● 稅前淨利

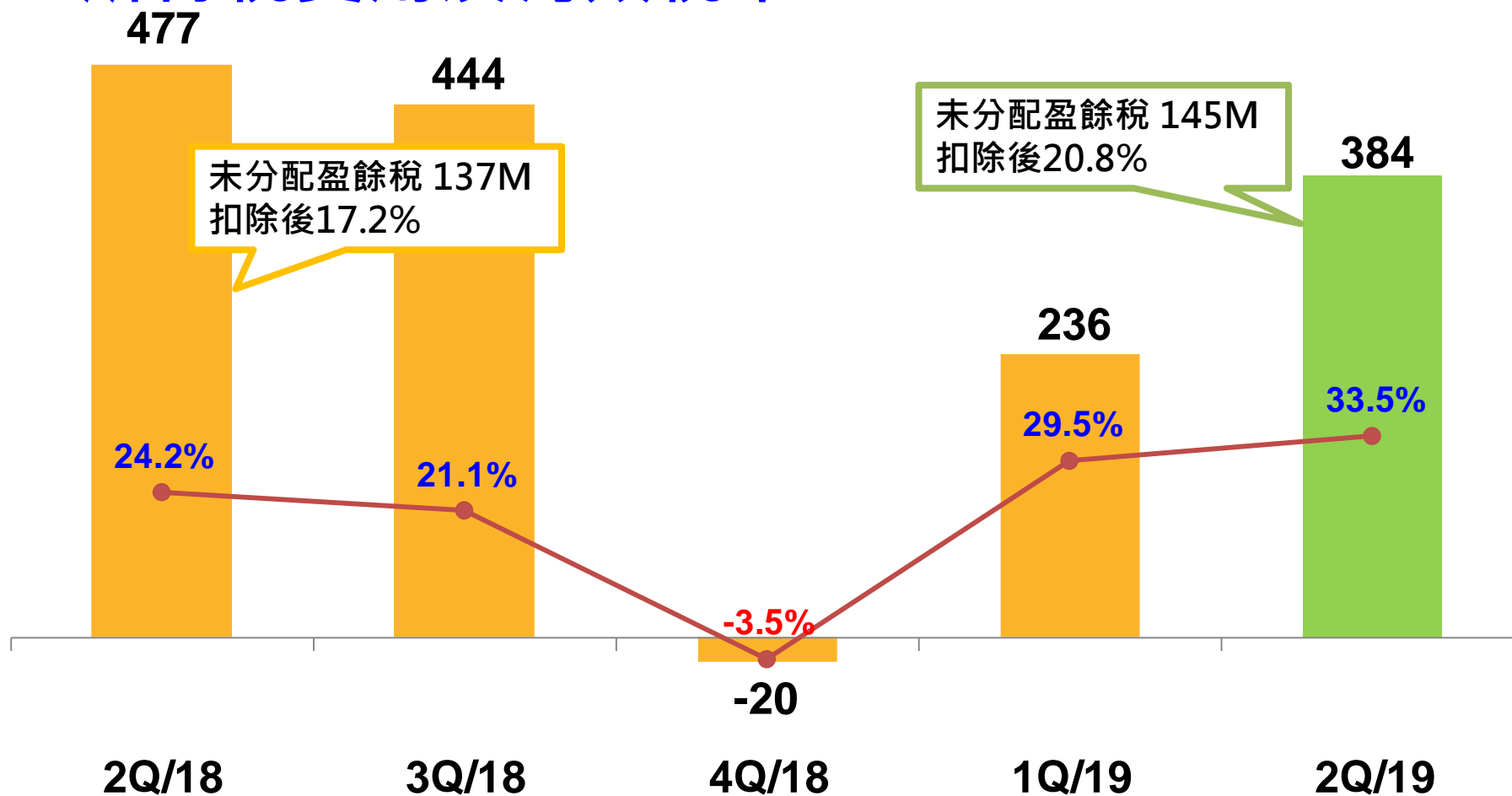
Unit: NT\$ million; % of Sales



一、營運狀況 (9/11)

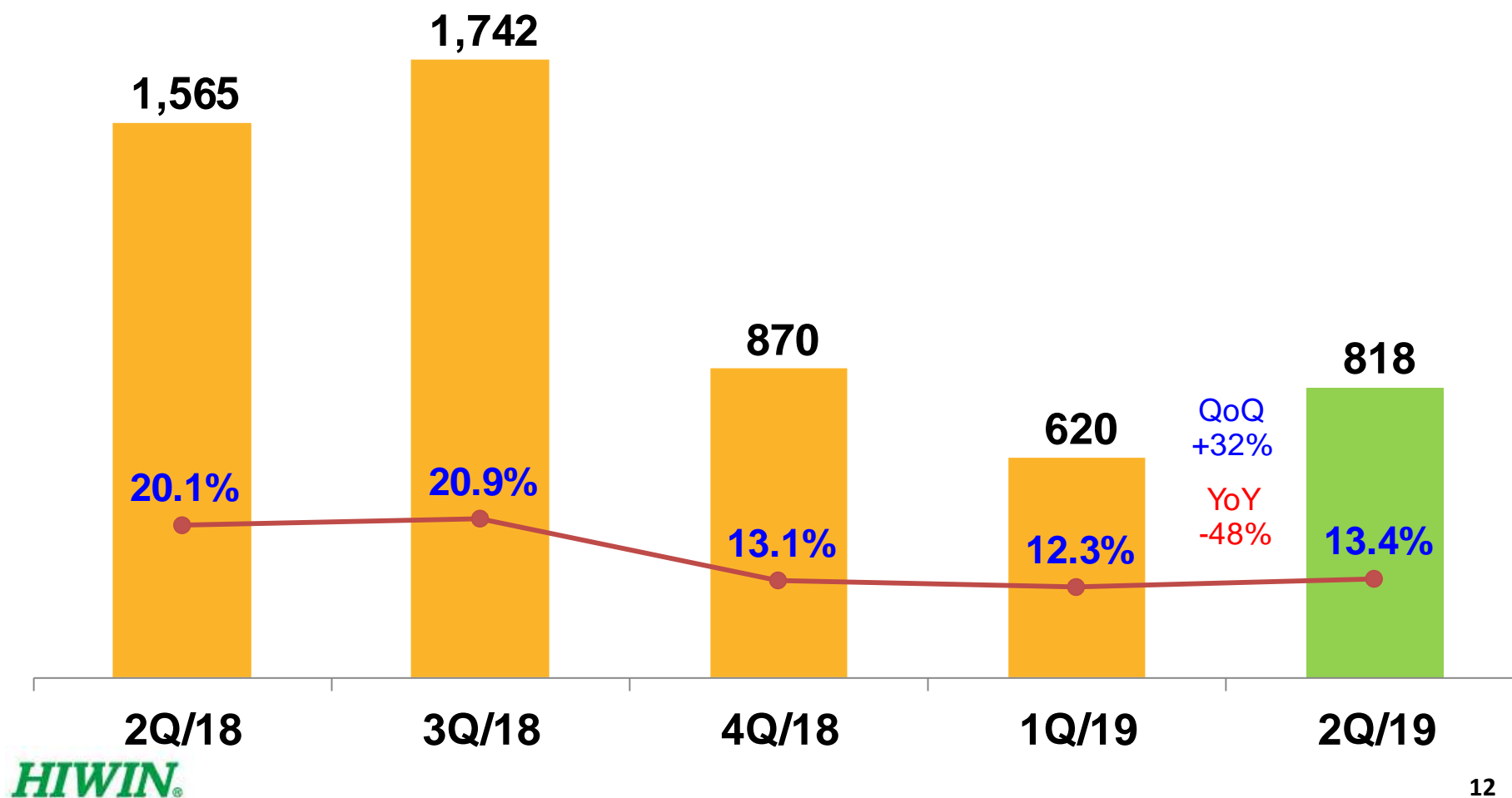
● 所得稅費用及有效稅率

Unit: NT\$ million



一、營運狀況 (10/11)

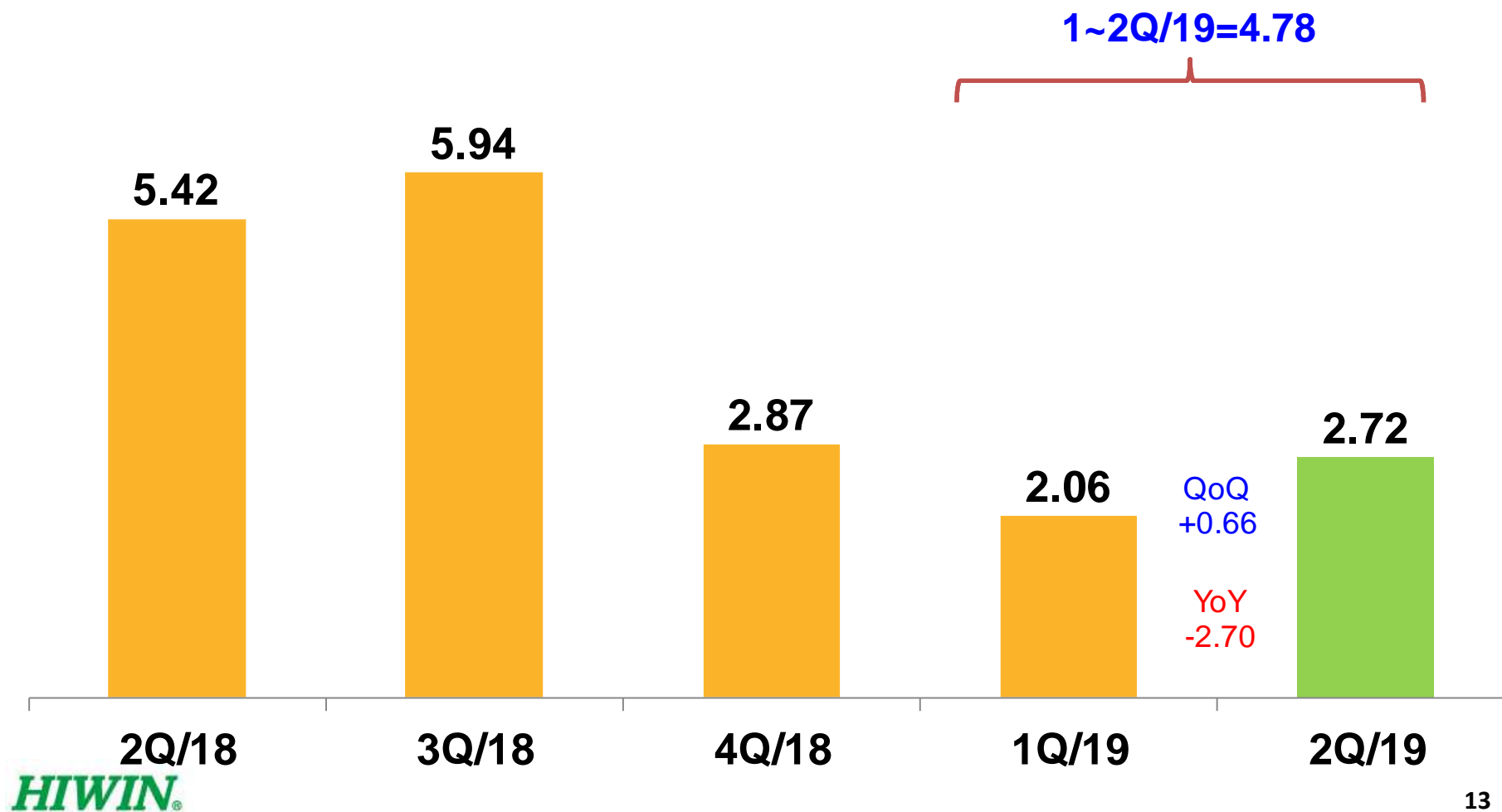
- 稅後淨利(歸屬於本公司部分) Unit: NT\$ million; % of Sales



一、營運狀況 (11/11)

● 基本每股盈餘EPS

Unit: NT\$ dollar



二.榮譽與肯定(1/2)

- 上銀科技榮登ASIA 300 「日經亞洲300強」第16名

The screenshot shows the Nikkei Asian Review website. At the top, it says "NIKKEI ASIAN REVIEW" with a search bar, "Login", and "Subscribe" buttons. Below that are navigation tabs: "Editor's Picks", "Business", "Asia300", "Politics", "Economy", "Opinion", "Life & Arts", and "News By Location". The main section features the "Asia300" index with a red background, showing a composite, real-time snapshot of 1322.46 USD, up 12.63 (+0.96%). Below this, there's a section for "ELECTRONIC TECHNOLOGY" featuring "HIWIN Technologies Corp." with a table of financial data and a "COMPANY BACKGROUND" section.

Taiwan	Ticker	Prev. close	Market cap (TWD)	Market cap (USD)	Shares
Jul 10, 2019	TAI(2049)	266.50	80,099.78M	2,572.61M	300.56M

COMPANY BACKGROUND

Hiwin Technologies is a major Taiwanese manufacturer of machine tool parts. It is strong in such products as ball screws, used to make machine tools move smoothly, and linear guideways, used for accurate positioning. Hiwin is considered one of the world's top three producers of ball screws. It has locations in 12 countries and regions, including Taiwan. Founder and Chairman Eric Chuo used to work at a Taiwanese bank and handled loans for corporate customers before starting his own consulting business. He established Hiwin in 1989 based on a failing machine parts maker he acquired. In the 1990s, Hiwin began an overseas expansion push that included takeovers of German and Israeli parts makers. In 2013, it began supplying products to Japan's Toyota Motor group, taking advantage of its price competitiveness.

That same year, Hiwin began manufacturing industrial robots, focusing on demand for automated production lines at factories.

Hiwin established a local subsidiary in the Chinese city of Suzhou, Jiangsu Province, in 2014 to gain access to the mainland market. The company plans to start building a factory there at the end of 2015.

実力企業ランキング			
順位	企業名	国・地域	業種
1	SK ハイニックス	韓国	半導体
2	南亜科技	台湾	半導体
3	安徽海螺水泥	中国	セメント
4	貴州茅台酒	中国	酒類
5	大立光電	台湾	電子部品
6	ブキット・アサム	インドネシア	石炭
7	長江実業地産	香港	不動産
8	HCL テクノロジーズ	インド	情報技術
9	騰訊控股	中国	ネット
10	アリババ集団	中国	ネット
11	百度 (バイドウ)	中国	ネット
12	台湾積体電路製造 (TSMC)	台湾	半導体
13	ハルタレガ	マレーシア	医療関連
14	可成科技	台湾	金属部品
15	タタコンサルタンシー・サービス (TCS)	インド	情報技術
★ 16	上銀科技	台湾	機械部品
17	セルトリオン	韓国	医薬品
18	広州汽車集団	中国	自動車
19	タイ空港会社 (AOT)	タイ	空港
20	エアアジア・グループマレーシア	マレーシア	航空

二.榮譽與肯定(2/2)

- 上銀科技 榮登
富比士雜誌(Forbes) 2019 亞洲最佳200企業

Forbes Asia's 200 Best Under A Billion 2019 RANKING

Billionaire Secrets

Asia's 200 Best Under A Billion

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Name	Country/Territory	Sales (US \$mil)	Net Income (US \$mil)	Market Value (US \$mil)
 HIWIN Technologies	Taiwan	974	179	2,350



HIWIN[®]
Motion Control and System Technology

謝謝

