



# Hiwin Technologies Corp. 2023 Q1 Investor Conference

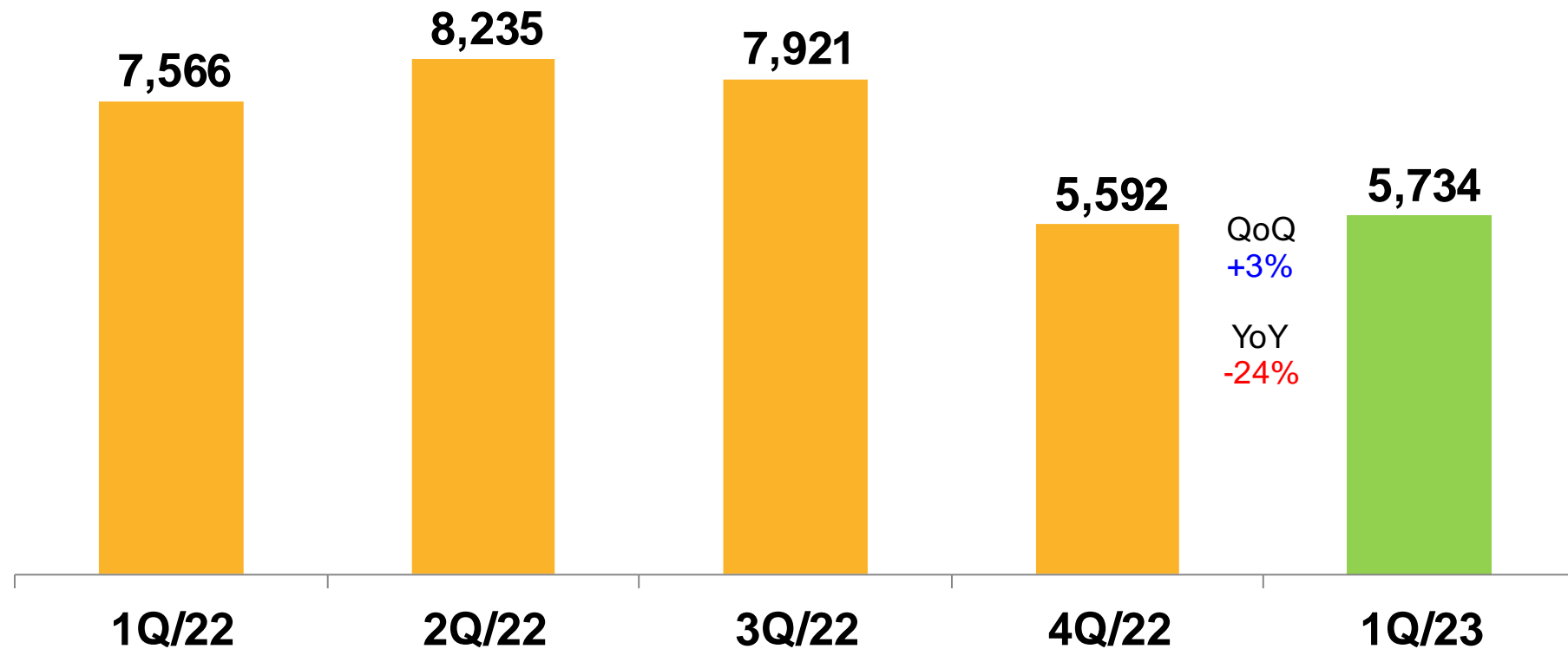
**Mr. Leo Liao**  
Senior Vice President  
May 10, 2023



# Management Performance (1/11)

## ● Sales

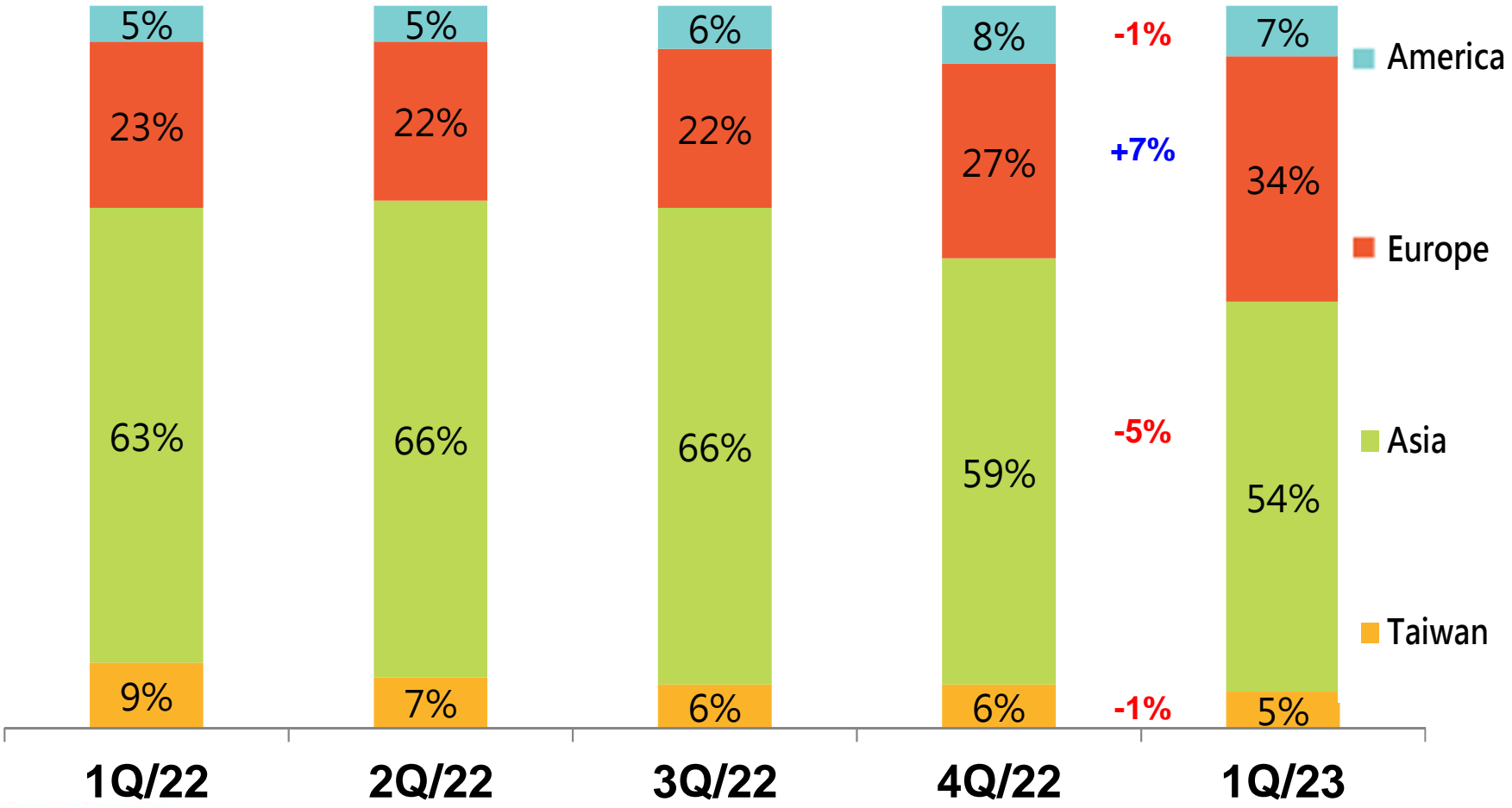
Unit: NT\$ million



# Management Performance (2/11)

- Sales by Regions

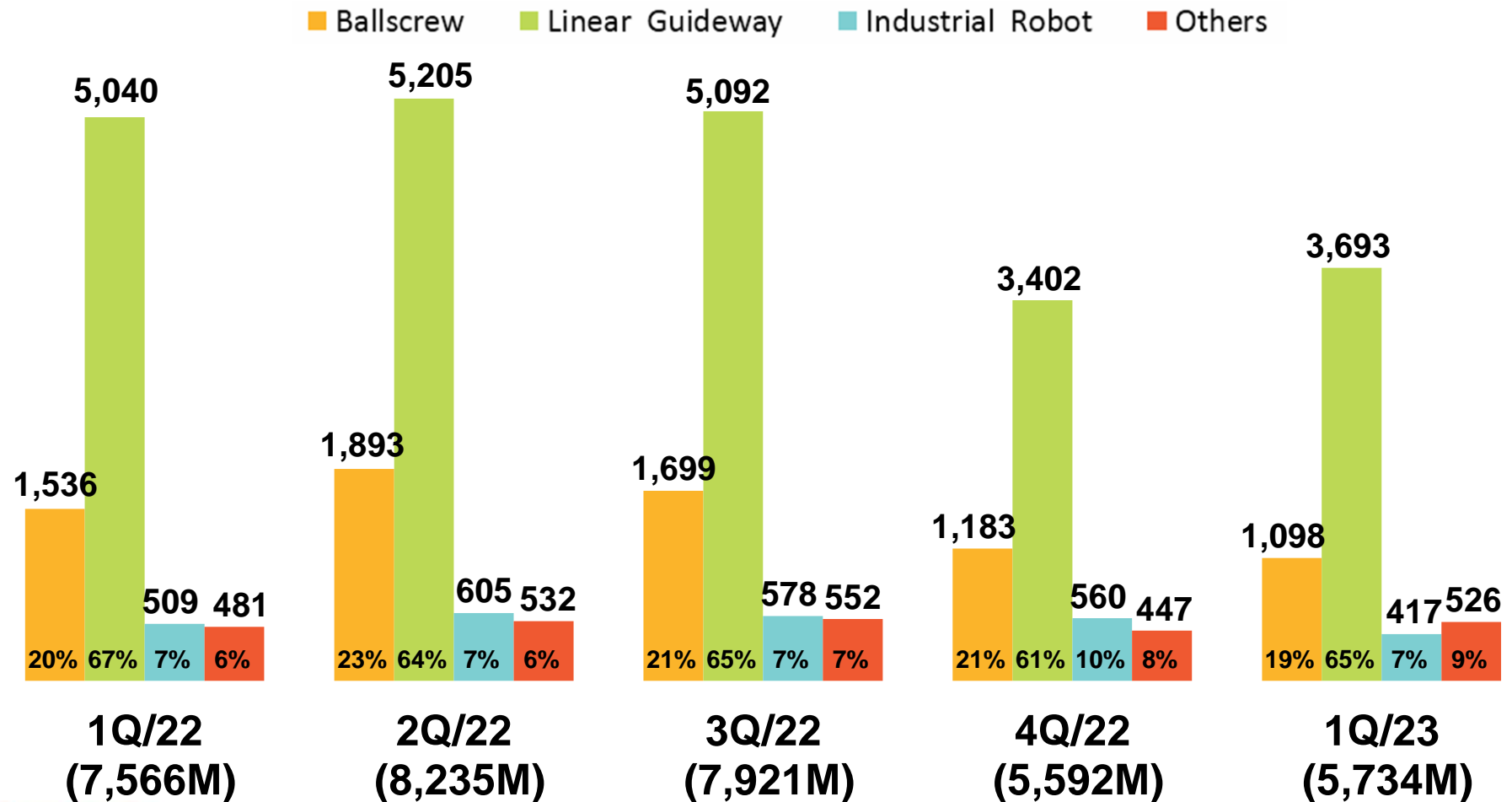
Unit: %



# Management Performance (3/11)

## ● Sales by Products

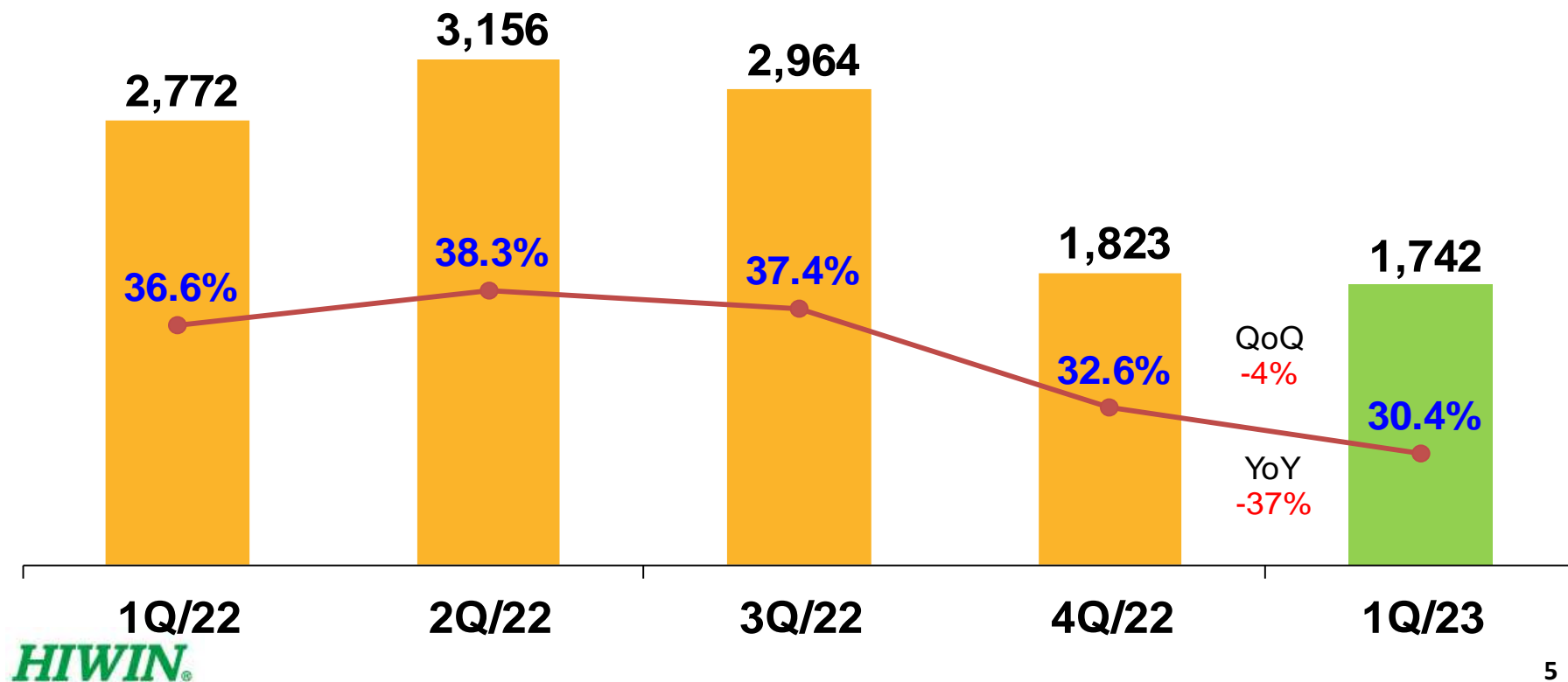
Unit: NT\$ million



# Management Performance (4/11)

## ● Gross Profit

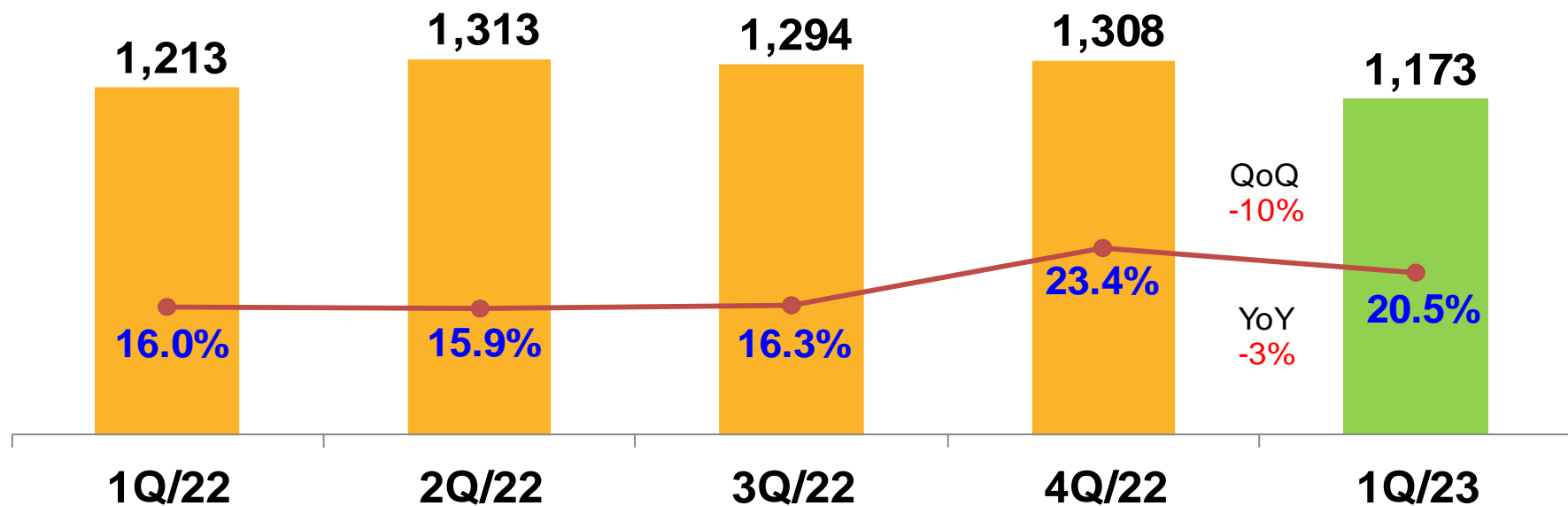
Unit: NT\$ million; % of Sales



# Management Performance (5/11)

## ● Operating Expenses

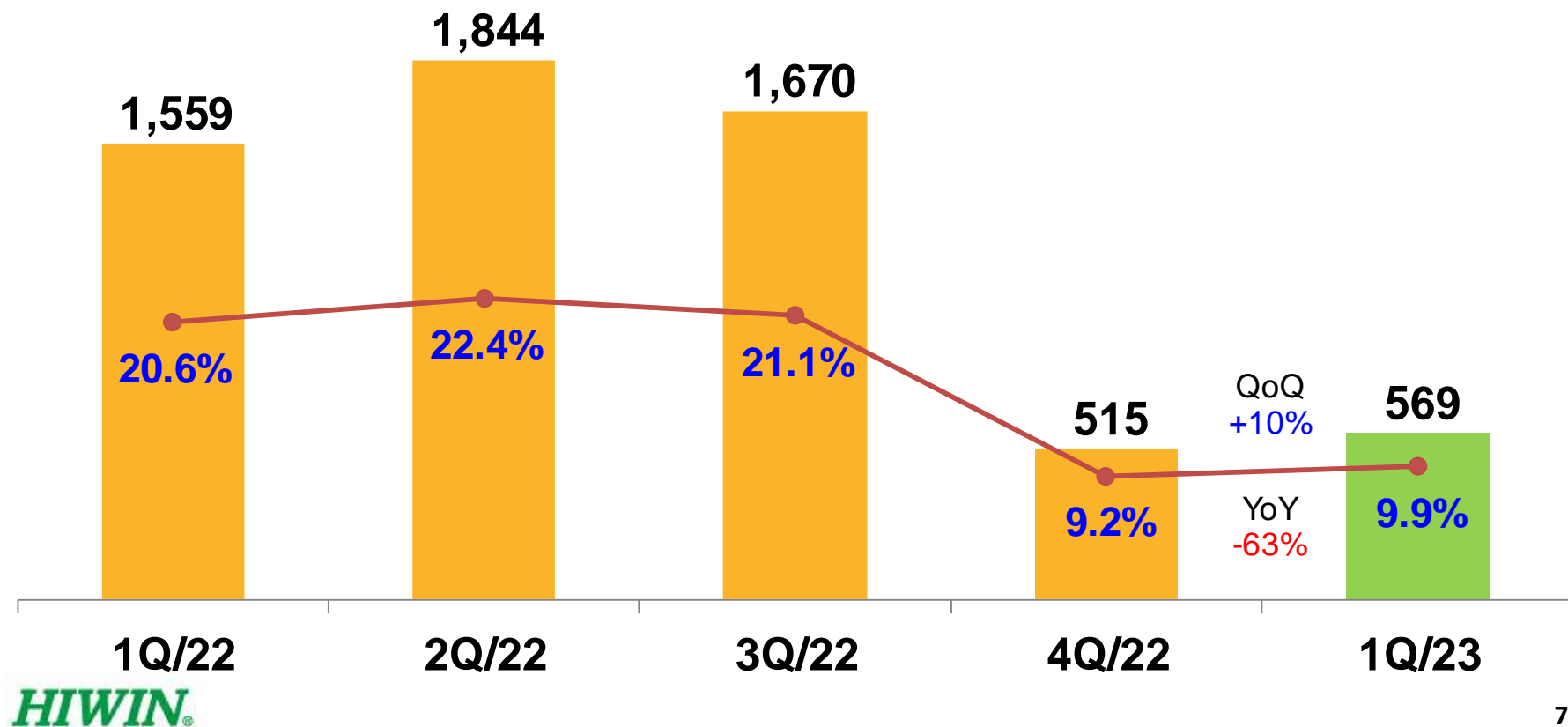
Unit: NT\$ million; % of Sales



# Management Performance (6/11)

- Operating Profit

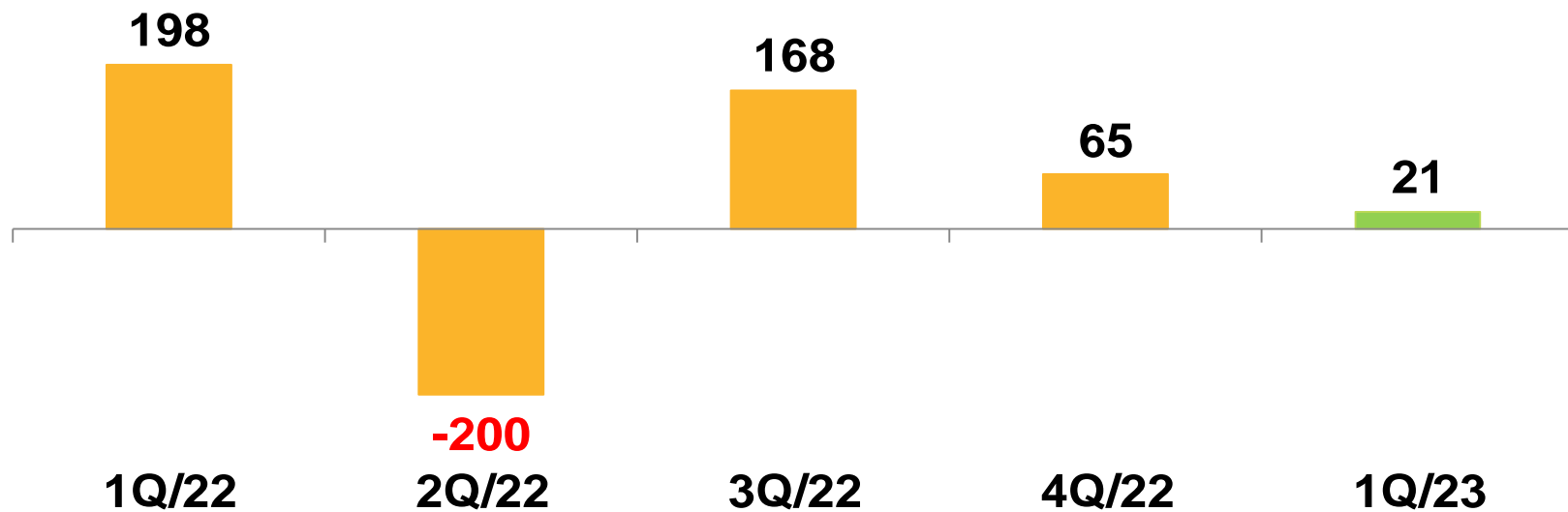
Unit: NT\$ million; % of Sales



# Management Performance (7/11)

Unit: NT\$ million

- Non-operating Income (Loss)



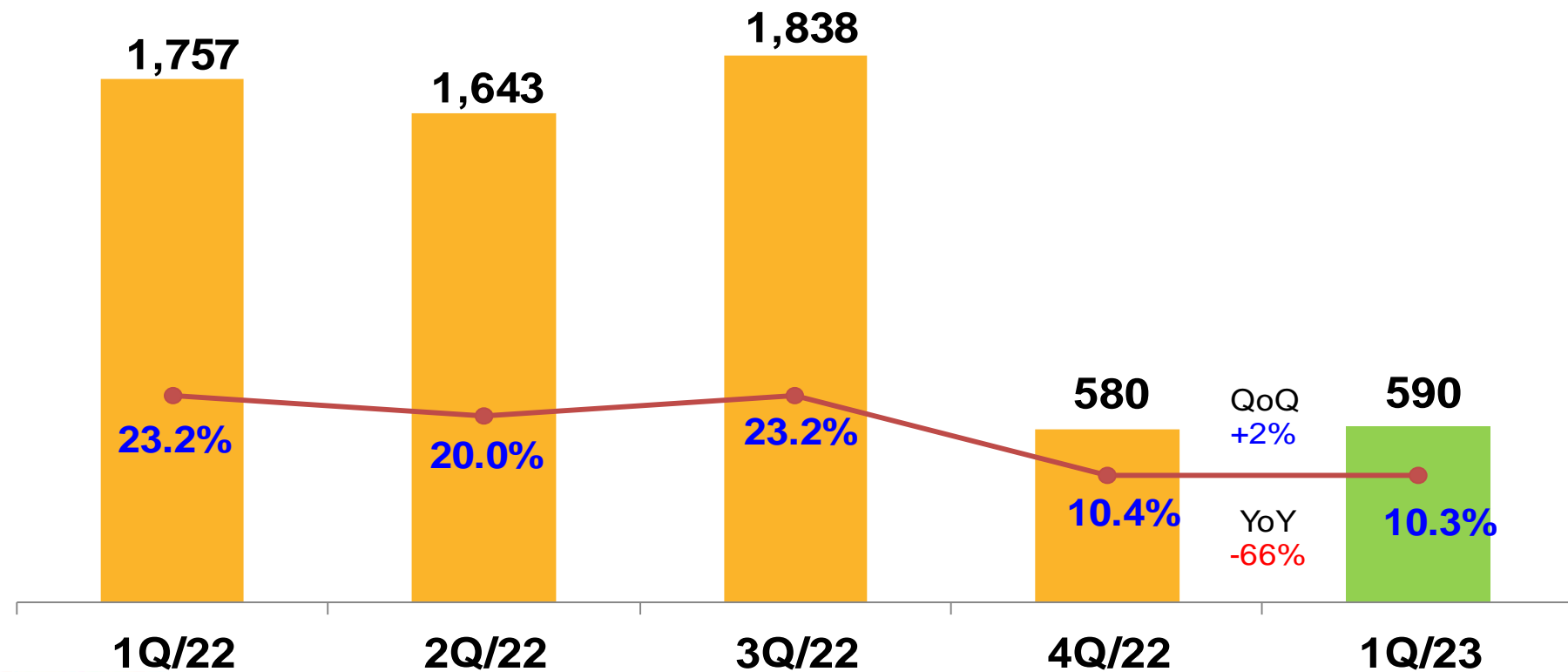
FX Gain(Loss)	203	-83	114	67	18
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# Management Performance (8/11)

- Profit Before Income Tax

Unit: NT\$ million; % of Sales

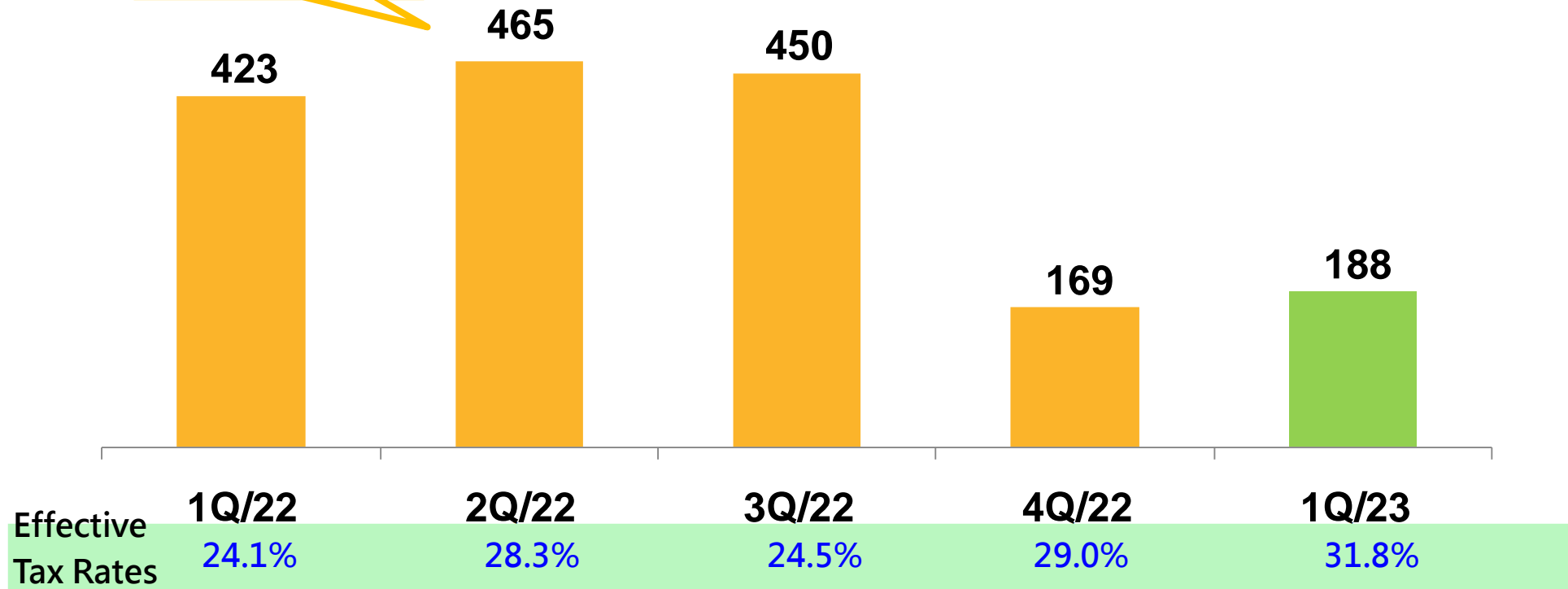


# Management Performance (9/11)

Unit: NT\$ million

## ● Tax & Effective Tax Rate

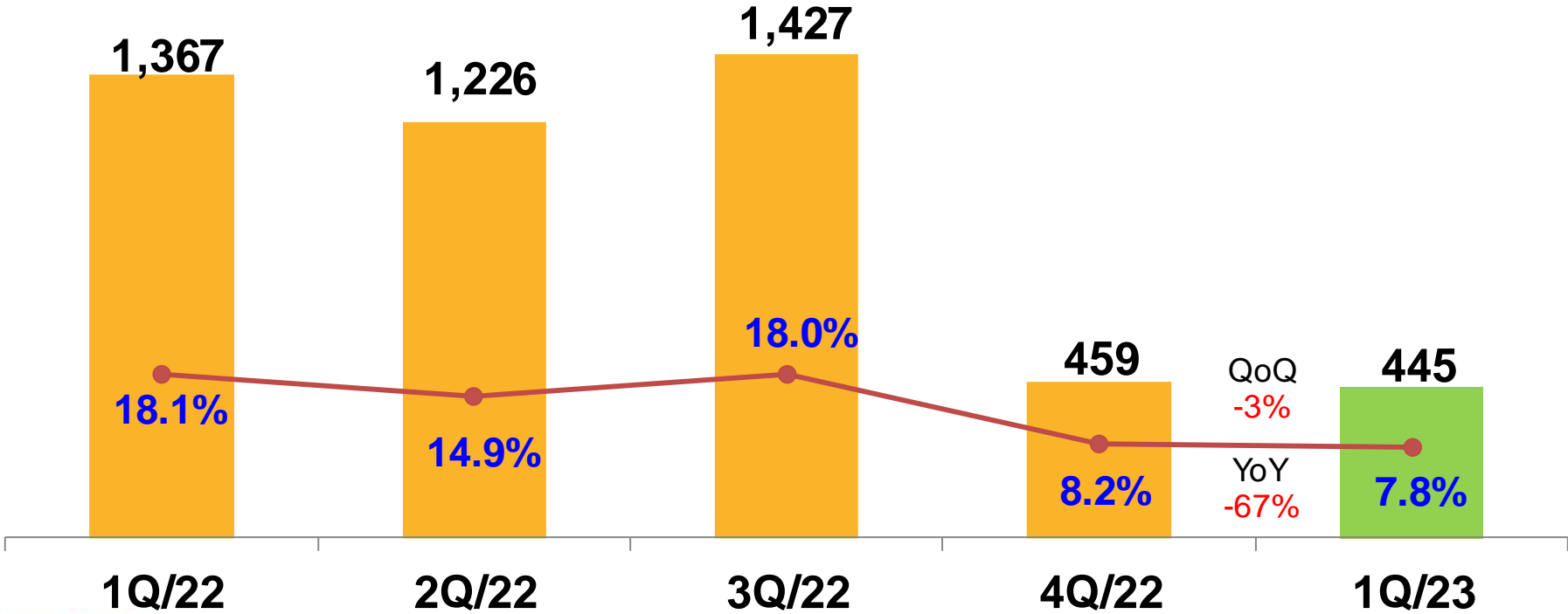
Tax Rate=23.2%  
Excluding tax on  
unappropriated  
earnings of NT  
\$84M



# Management Performance (10/11)

Unit: NT\$ million; % of Sales

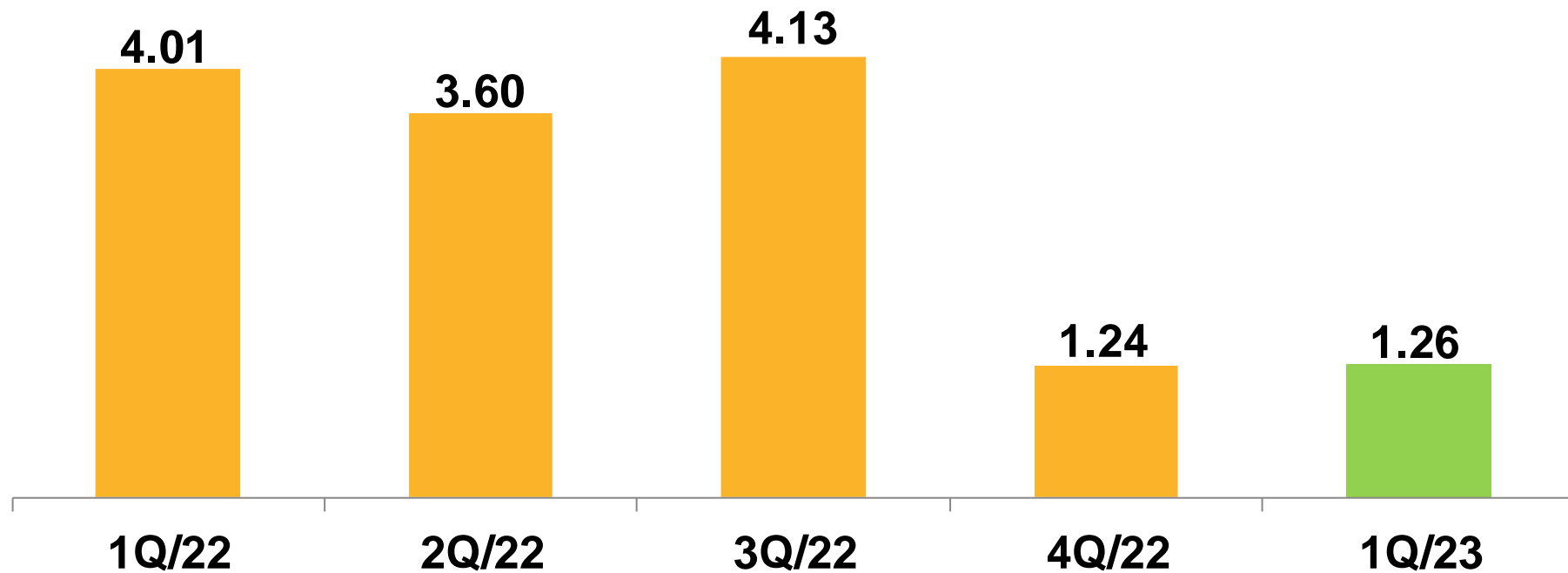
- Net Profit (Attributable to Hiwin)



# Management Performance (11/11)

Unit: NT\$ dollar

- Basic EPS



**HIWIN**<sup>®</sup>  
Motion Control and System Technology



**Thank You**

